

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

September 2015

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	36,224	49,062	35.44%	261,883	340,660	30.08%
Delta Global	55,733	181,125	224.99%	430,017	489,008	13.72%
Delta Global United	125,406	98,652	-21.33%	867,394	916,356	5.64%
Jetstream	52,402	64,175	22.47%	549,663	554,940	0.96%
	269,765	393,014	45.69%	2,108,957	2,300,964	9.10%
Ground Trans						
K-Shuttle	45,956	47,686	3.76%	419,391	390,909	-6.79%
	45,956	47,686	3.76%	419,391	390,909	-6.79%
Hotel						
Quail Run Lodge	82,519	82,827	0.37%	751,294	769,527	2.43%
Fairfield Inn	127,425	153,305	20.31%	1,500,960	1,700,980	13.33%
Hyatt Place	0	150,086		0	1,842,748	
Hilton Garden Inn	240,978	312,377	29.63%	2,729,895	3,078,661	12.78%
Springhill Suites	201,617	241,688	19.87%	2,001,160	2,296,676	14.77%
Holiday Inn Express	158,929	206,401	29.87%	1,870,299	2,095,479	12.04%
Staybridge Suites	181,788	202,729	11.52%	1,998,043	2,139,865	7.10%
Double Tree	224,177	267,768	19.44%	1,973,318	2,523,801	27.90%
Country Inn	114,768	131,041	14.18%	1,418,228	1,533,533	8.13%
Candlewood Suites	108,738	137,437	26.39%	1,068,324	1,392,625	30.36%
Wingate Inn	127,440	166,363	30.54%	1,431,737	1,597,371	11.57%
Towneplace Suites	139,219	158,643	13.95%	1,278,355	1,407,137	10.07%
Comfort Suites	133,284	162,880	22.21%	1,378,029	1,592,503	15.56%
Hampton Inn	233,261	263,699	13.05%	2,553,451	2,879,571	12.77%
	2,074,143	2,637,244	27.15%	21,953,093	26,850,477	22.31%
Miscellaneous						
CARma Auto Care	0	3,829		0	24,367	
Williamsburg Travel	25,109	20,316	-19.09%	181,843	234,970	29.22%
Lamar Advertising	8,878	9,045	1.88%	61,080	82,405	34.91%
Ekta Shell Station	61,076	60,418	-1.08%	544,490	568,382	4.39%
Fast Fuel	48,055	56,512	17.60%	457,846	487,992	6.58%
Gallea Golf	119,768	133,129	11.16%	1,241,543	1,256,119	1.17%
Sharp Details	0	0		0	1,195	
Allen Groupe	0	0		0	1,500	
	262,886	283,249	7.75%	2,486,802	2,656,930	6.84%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Parking						
Airport Parking	548,760	573,619	4.53%	4,407,946	4,756,560	7.91%
	548,760	573,619	4.53%	4,407,946	4,756,560	7.91%
Rental Car						
Avis	439,545	429,391	-2.31%	4,457,925	4,279,590	-4.00%
Hertz	877,888	824,144	-6.12%	8,162,302	7,830,734	-4.06%
Vanguard	713,022	854,376	19.82%	5,914,994	8,113,143	37.16%
Budget	482,318	364,724	-24.38%	4,551,416	3,711,524	-18.45%
Thrifty	227,290	196,511	-13.54%	2,510,675	2,318,897	-7.64%
Enterprise	378,244	473,995	25.31%	4,023,211	4,306,454	7.04%
Dollar	125,581	118,369	-5.74%	1,372,972	1,298,565	-5.42%
Payless	52,628	78,917	49.95%	144,499	758,994	425.26%
	3,296,516	3,340,427	1.33%	31,137,994	32,617,901	4.75%
Restaurant						
Wendy's	97,782	107,901	10.35%	1,019,076	1,068,810	4.88%
Sam Snead's Tavern	190,075	221,359	16.46%	1,952,614	2,364,207	21.08%
	287,857	329,260	14.38%	2,971,690	3,433,017	15.52%
Terminal						
Flyby Vintage	0	0		6,049	0	-100.00%
Tapia Cigars	6,401	5,797	-9.44%	13,234	54,036	308.31%
Paradies	343,065	346,822	1.10%	2,958,460	3,260,693	10.22%
Piera's Salon	7,104	8,838	24.41%	70,395	77,254	9.74%
Sunglass Warehouse	36,320	33,196	-8.60%	377,718	332,758	-11.90%
Flip Flop Stop	26,841	32,737	21.97%	283,069	304,632	7.62%
Host	415,628	460,694	10.84%	3,792,898	4,097,734	8.04%
	835,359	888,084	6.31%	7,501,823	8,127,107	8.34%
Vending						
GA Lottery	33,251	29,915	-10.03%	200,335	259,727	29.65%
Zoom	10,072	8,796	-12.67%	83,986	88,153	4.96%
Amusement Services	0	0		5,997	0	-100.00%
Willies Shoeshine	1,335	1,019	-23.67%	9,421	8,890	-5.64%
	44,658	39,730	-11.03%	299,739	356,770	19.03%
TOTAL GROSS RECEIPTS	7,665,900	8,532,313	11.30%	73,287,435	81,490,635	11.19%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

September 2015

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	1,087	1,472	35.42%	7,857	10,218	30.05%
Delta Global	1,672	1,050	-37.20%	12,900	10,288	-20.25%
Delta Global United	3,762	2,960	-21.32%	26,021	27,492	5.65%
Jetstream	1,572	1,925	22.46%	16,489	16,649	0.97%
	8,093	7,407	-8.48%	63,267	64,647	2.18%
Ground Trans						
K-Shuttle	1,766	1,848	4.64%	15,824	13,974	-11.69%
	1,766	1,848	4.64%	15,824	13,974	-11.69%
Hotel						
Quail Run Lodge	4,043	4,059	0.40%	36,812	37,707	2.43%
Fairfield Inn	6,244	7,512	20.31%	73,547	83,349	13.33%
Hyatt Place	0	7,354		0	90,294	
Hilton Garden Inn	10,121	13,120	29.63%	101,311	129,304	27.63%
Springhill Suites	9,890	11,843	19.75%	98,069	112,306	14.52%
Holiday Inn Express	7,788	10,114	29.87%	91,644	102,679	12.04%
Staybridge Suites	8,908	9,934	11.52%	97,905	104,854	7.10%
Double Tree	10,987	13,121	19.42%	96,692	123,668	27.90%
Country Inn	5,624	6,421	14.17%	69,493	75,137	8.12%
Candlewood Suites	5,328	6,734	26.39%	52,348	68,239	30.36%
Wingate Inn	6,245	8,152	30.54%	70,156	78,274	11.57%
Towneplace Suites	6,822	7,773	13.94%	62,640	68,949	10.07%
Comfort Suites	6,531	7,981	22.20%	67,523	78,032	15.56%
Hampton Inn	11,430	12,921	13.04%	125,120	141,099	12.77%
	99,961	127,039	27.09%	1,043,260	1,293,891	24.02%
Miscellaneous						
CARma Auto Care	0	500		0	1,500	
Williamsburg Travel	2,511	2,032	-19.08%	18,184	23,498	29.22%
Lamar Advertising	3,587	3,653	1.84%	26,456	33,198	25.48%
Ekta Shell Station	2,993	2,960	-1.10%	26,872	28,410	5.72%
Fast Fuel	2,355	2,769	17.58%	22,434	23,913	6.59%
Gallea Golf	4,701	5,321	13.19%	49,427	49,825	0.81%
Sharp Details	0	100		0	300	
Allen Groupe	0	100		0	400	
	16,147	17,435	7.98%	143,373	161,044	12.33%
Parking						
Airport Parking	548,760	573,619	4.53%	4,407,946	4,756,560	7.91%

10/29/2015

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	548,760	573,619	4.53%	4,407,946	4,756,560	7.91%
Rental Car						
Avis	40,658	39,719	-2.31%	412,359	392,862	-4.73%
Hertz	81,205	76,233	-6.12%	755,013	724,342	-4.06%
Vanguard	65,955	79,030	19.82%	547,136	750,467	37.16%
Budget	44,614	33,737	-24.38%	421,005	340,318	-19.17%
Thrifty	21,024	18,177	-13.54%	232,537	207,909	-10.59%
Enterprise	34,988	43,845	25.31%	372,149	398,348	7.04%
Dollar	11,616	10,949	-5.74%	127,000	120,117	-5.42%
Payless	4,868	7,300	49.96%	13,366	70,206	425.26%
	304,928	308,990	1.33%	2,880,565	3,004,569	4.30%
Restaurant						
Wendy's	4,791	5,287	10.35%	45,904	52,372	14.09%
Sam Snead's Tavern	7,888	9,186	16.46%	81,034	97,231	19.99%
	12,679	14,473	14.15%	126,938	149,603	17.86%
Terminal						
Flyby Vintage	0	0		605	0	-100.00%
Tapia Cigars	640	1,181	84.53%	1,323	7,218	445.58%
Paradies	51,460	52,023	1.09%	443,770	489,103	10.22%
Piera's Salon	710	884	24.51%	7,038	7,725	9.76%
Sunglass Warehouse	3,632	3,320	-8.59%	37,771	33,275	-11.90%
Flip Flop Stop	2,684	3,274	21.98%	28,306	30,464	7.62%
Host	43,317	48,560	12.10%	389,293	425,731	9.36%
	102,443	109,242	6.64%	908,106	993,516	9.41%
Vending						
GA Lottery	1,995	1,795	-10.03%	12,022	15,583	29.62%
Zoom	705	616	-12.62%	5,879	6,171	4.97%
Amusement Services	0	0		2,399	0	-100.00%
Willies Shoeshine	0	1		0	1	
	2,700	2,412	-10.67%	20,300	21,755	7.17%
TOTAL TENANT PAYMENTS	1,097,477	1,162,465	5.92%	9,609,579	10,459,559	8.85%