

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

May 2015

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Golf						
Gallea Golf	198,335	206,201	3.97%	678,820	727,815	7.22%
	198,335	206,201	3.97%	678,820	727,815	7.22%
Ground Handling						
GAT	35,265	46,967	33.18%	115,886	188,670	62.81%
Delta Global	52,834	41,317	-21.80%	226,022	185,856	-17.77%
Delta Global United	78,299	147,028	87.78%	358,919	562,045	56.59%
Jetstream	62,380	70,038	12.28%	312,508	291,307	-6.78%
	228,778	305,350	33.47%	1,013,335	1,227,878	21.17%
Ground Trans						
K-Shuttle	57,780	61,714	6.81%	248,315	211,260	-14.92%
	57,780	61,714	6.81%	248,315	211,260	-14.92%
Hotel						
Quail Run Lodge	84,103	88,243	4.92%	407,355	427,733	5.00%
Fairfield Inn	203,949	216,899	6.35%	885,823	978,493	10.46%
Hyatt Place	0	240,598		0	1,044,628	
Hilton Garden Inn	347,830	374,204	7.58%	1,577,097	1,746,042	10.71%
Springhill Suites	244,174	262,245	7.40%	1,136,604	1,268,644	11.62%
Holiday Inn Express	225,069	260,797	15.87%	1,066,853	1,188,979	11.45%
Staybridge Suites	234,978	265,510	12.99%	1,129,936	1,208,020	6.91%
Double Tree	245,302	308,504	25.76%	1,023,401	1,445,876	41.28%
Country Inn	175,004	194,745	11.28%	804,301	883,571	9.86%
Candlewood Suites	129,285	171,609	32.74%	594,112	740,637	24.66%
Wingate Inn	181,524	185,238	2.05%	788,482	890,605	12.95%
Towneplace Suites	147,998	173,910	17.51%	709,928	757,886	6.76%
Comfort Suites	154,505	190,928	23.57%	755,017	888,679	17.70%
Hampton Inn	319,580	333,422	4.33%	1,492,154	1,673,508	12.15%
	2,693,301	3,266,852	21.30%	12,371,063	15,143,301	22.41%
Miscellaneous						
Williamsburg Travel	20,498	24,710	20.55%	91,131	137,160	50.51%
Lamar Advertising	8,878	5,795	-34.73%	25,568	42,975	68.08%
Ekta Shell Station	61,946	63,263	2.13%	287,268	306,090	6.55%
Fast Fuel	50,815	58,383	14.89%	239,855	251,666	4.92%
	142,137	152,151	7.05%	643,822	737,891	14.61%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Parking						
Airport Parking	528,041	571,321	8.20%	2,275,999	2,453,772	7.81%
	528,041	571,321	8.20%	2,275,999	2,453,772	7.81%
Rental Car						
Avis	624,315	616,014	-1.33%	2,381,118	2,127,232	-10.66%
Hertz	1,129,820	1,064,662	-5.77%	4,337,821	4,190,537	-3.40%
Vanguard	781,780	1,122,711	43.61%	2,967,186	4,321,668	45.65%
Budget	639,026	494,125	-22.68%	2,450,137	1,965,947	-19.76%
Thrifty	322,811	279,050	-13.56%	1,396,528	1,106,235	-20.79%
Enterprise	602,023	557,849	-7.34%	2,332,819	2,225,331	-4.61%
Dollar	192,298	163,386	-15.03%	763,112	656,817	-13.93%
Payless	0	87,292		0	360,968	
	4,292,073	4,385,089	2.17%	16,628,721	16,954,735	1.96%
Restaurant						
Wendy's	111,094	117,633	5.89%	565,269	577,140	2.10%
Sam Snead's Tavern	233,029	274,902	17.97%	1,168,239	1,381,530	18.26%
	344,123	392,535	14.07%	1,733,508	1,958,670	12.99%
Terminal						
Flyby Vintage	977	0	-100.00%	6,049	0	-100.00%
Tapia Cigars	0	6,934		0	28,805	
Paradies	402,459	446,720	11.00%	1,523,138	1,718,818	12.85%
Piera's Salon	9,251	10,804	16.79%	38,169	43,405	13.72%
Sunglass Warehouse	57,157	48,687	-14.82%	191,604	161,840	-15.53%
Flip Flop Stop	49,753	46,372	-6.80%	149,391	146,066	-2.23%
Host	518,996	547,343	5.46%	2,000,287	2,147,552	7.36%
	1,038,593	1,106,860	6.57%	3,908,638	4,246,486	8.64%
Vending						
GA Lottery	23,209	35,655	53.63%	94,823	140,697	48.38%
Zoom	11,121	10,617	-4.53%	44,808	48,449	8.13%
Amusement Services	1,132	0	-100.00%	4,391	0	-100.00%
Willies Shoeshine	966	986	2.07%	5,088	5,761	13.23%
	36,428	47,258	29.73%	149,110	194,907	30.71%
TOTAL GROSS RECEIPTS	9,559,589	10,495,331	9.79%	39,651,331	43,856,715	10.61%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

May 2015

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Golf						
Gallea Golf	7,953	8,049	1.21%	27,183	28,751	5.77%
	7,953	8,049	1.21%	27,183	28,751	5.77%
Ground Handling						
GAT	1,058	1,409	33.18%	3,476	5,659	62.80%
Delta Global	1,585	1,240	-21.77%	6,781	5,578	-17.74%
Delta Global United	2,349	4,411	87.78%	10,768	16,862	56.59%
Jetstream	1,871	2,101	12.29%	9,374	8,740	-6.76%
	6,863	9,161	33.48%	30,399	36,839	21.18%
Ground Trans						
K-Shuttle	1,956	1,980	1.23%	9,994	7,964	-20.31%
	1,956	1,980	1.23%	9,994	7,964	-20.31%
Hotel						
Quail Run Lodge	4,121	4,324	4.93%	19,960	20,959	5.01%
Fairfield Inn	9,994	10,628	6.34%	43,405	47,946	10.46%
Hyatt Place	0	11,789		0	51,186	
Hilton Garden Inn	12,522	15,717	25.52%	56,776	73,334	29.16%
Springhill Suites	11,965	12,850	7.40%	55,695	62,164	11.62%
Holiday Inn Express	11,028	12,779	15.88%	52,275	58,260	11.45%
Staybridge Suites	11,514	13,010	12.99%	55,367	59,193	6.91%
Double Tree	12,018	15,117	25.79%	50,145	70,849	41.29%
Country Inn	8,575	9,543	11.29%	39,410	43,296	9.86%
Candlewood Suites	6,335	8,409	32.74%	29,111	36,292	24.67%
Wingate Inn	8,895	9,077	2.05%	38,636	43,641	12.95%
Towneplace Suites	7,252	8,522	17.51%	34,787	37,137	6.76%
Comfort Suites	7,571	9,355	23.56%	36,996	43,545	17.70%
Hampton Inn	15,659	16,338	4.34%	73,116	82,002	12.15%
	127,449	157,458	23.55%	585,679	729,804	24.61%
Miscellaneous						
Williamsburg Travel	2,050	2,471	20.54%	9,112	13,716	50.53%
Lamar Advertising	3,587	2,028	-43.46%	12,108	16,961	40.08%
Ekta Shell Station	3,045	3,196	4.96%	14,138	15,276	8.05%
Fast Fuel	2,490	2,861	14.90%	11,753	12,333	4.93%
	11,172	10,556	-5.51%	47,111	58,286	23.72%
Parking						
Airport Parking	528,041	571,321	8.20%	2,275,999	2,453,772	7.81%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	528,041	571,321	8.20%	2,275,999	2,453,772	7.81%
Rental Car						
Avis	57,749	56,981	-1.33%	220,254	193,769	-12.02%
Hertz	104,508	98,481	-5.77%	401,248	387,624	-3.40%
Vanguard	72,315	103,851	43.61%	274,464	399,755	45.65%
Budget	59,110	45,707	-22.67%	226,638	178,851	-21.09%
Thrifty	29,860	25,812	-13.56%	129,179	102,327	-20.79%
Enterprise	55,688	51,601	-7.34%	215,787	205,844	-4.61%
Dollar	17,788	15,113	-15.04%	70,588	60,756	-13.93%
Payless	0	8,074		0	33,389	
	397,018	405,620	2.17%	1,538,158	1,562,315	1.57%
Restaurant						
Wendy's	4,888	5,764	17.92%	24,872	28,280	13.70%
Sam Snead's Tavern	9,671	11,408	17.96%	48,482	57,334	18.26%
	14,559	17,172	17.95%	73,354	85,614	16.71%
Terminal						
Flyby Vintage	98	0	-100.00%	605	0	-100.00%
Tapia Cigars	0	693		0	3,593	
Paradies	60,369	67,008	11.00%	228,471	257,822	12.85%
Piera's Salon	925	1,080	16.76%	3,816	4,341	13.76%
Sunglass Warehouse	5,716	4,869	-14.82%	19,160	16,183	-15.54%
Flip Flop Stop	4,975	4,637	-6.79%	14,938	14,606	-2.22%
Host	53,985	58,305	8.00%	204,802	223,282	9.02%
	126,068	136,592	8.35%	471,792	519,827	10.18%
Vending						
GA Lottery	1,393	2,139	53.55%	5,691	8,441	48.32%
Zoom	778	743	-4.50%	3,136	3,391	8.13%
Amusement Services	453	0	-100.00%	1,756	0	-100.00%
Willies Shoeshine	0	0		0	0	
	2,624	2,882	9.83%	10,583	11,832	11.80%
TOTAL TENANT PAYMENTS	1,223,703	1,320,791	7.93%	5,070,252	5,495,004	8.38%