

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

May 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
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Ground Handling

GAT	46,967	64,794	37.96%	188,670	210,602	11.62%
Delta Global	41,317	38,023	-7.97%	185,856	181,624	-2.28%
Delta Global United	147,028	208,599	41.88%	562,045	619,972	10.31%
Jetstream	70,038	78,486	12.06%	291,307	319,016	9.51%
	305,350	389,902	27.69%	1,227,878	1,331,214	8.42%

Ground Trans

K-Shuttle	61,714	57,670	-6.55%	211,260	196,810	-6.84%
	61,714	57,670	-6.55%	211,260	196,810	-6.84%

Hotel

Quail Run Lodge	88,243	86,317	-2.18%	427,733	427,058	-0.16%
Fairfield Inn	216,899	182,754	-15.74%	978,493	935,569	-4.39%
Hyatt Place	240,598	235,957	-1.93%	1,044,628	1,073,699	2.78%
Hilton Garden Inn	374,204	369,529	-1.25%	1,746,042	1,797,160	2.93%
Springhill Suites	262,245	250,525	-4.47%	1,268,644	1,191,098	-6.11%
Holiday Inn Express	260,797	237,114	-9.08%	1,188,979	1,190,160	0.10%
Staybridge Suites	265,510	228,135	-14.08%	1,208,020	1,044,454	-13.54%
Double Tree	308,504	272,663	-11.62%	1,445,876	1,430,367	-1.07%
Country Inn	194,745	174,444	-10.42%	871,942	808,161	-7.31%
Candlewood Suites	171,609	183,974	7.21%	740,637	855,846	15.56%
Wingate Inn	185,238	201,922	9.01%	890,605	877,011	-1.53%
Towneplace Suites	173,910	166,792	-4.09%	757,886	735,885	-2.90%
Comfort Suites	190,928	175,106	-8.29%	888,679	900,338	1.31%
Hampton Inn	333,422	308,263	-7.55%	1,673,508	1,636,749	-2.20%
	3,266,852	3,073,495	-5.92%	15,131,672	14,903,555	-1.51%

Miscellaneous

CARma Auto Care	0	24,072		0	131,483	
Williamsburg Travel	24,710	8,335	-66.27%	137,160	78,855	-42.51%
Lamar Advertising	5,795	8,912	53.79%	42,975	46,310	7.76%
Ekta Shell Station	63,263	70,733	11.81%	306,090	312,465	2.08%
Fast Fuel	58,383	59,568	2.03%	251,666	275,115	9.32%
Gallea Golf	206,201	176,386	-14.46%	727,815	665,366	-8.58%
Sharp Details	0	1,235		0	7,245	
	358,352	349,241	-2.54%	1,465,706	1,516,839	3.49%

Parking

8/15/2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Airport Parking	571,321	636,957	11.49%	2,453,772	2,702,900	10.15%
	571,321	636,957	11.49%	2,453,772	2,702,900	10.15%
Rental Car						
Avis	616,014	616,138	0.02%	2,127,232	2,397,183	12.69%
Hertz	1,064,662	980,220	-7.93%	4,190,537	3,995,196	-4.66%
Vanguard	1,122,711	1,174,689	4.63%	4,321,668	4,450,462	2.98%
Budget	494,125	480,109	-2.84%	1,965,947	1,894,391	-3.64%
Thrifty	279,050	328,670	17.78%	1,106,235	1,232,907	11.45%
Enterprise	557,849	575,481	3.16%	2,225,331	2,318,545	4.19%
Dollar	163,386	197,020	20.59%	656,817	713,226	8.59%
Payless	87,292	104,231	19.40%	360,968	395,423	9.55%
	4,385,089	4,456,558	1.63%	16,954,735	17,397,333	2.61%
Restaurant						
Wendy's	117,633	114,245	-2.88%	577,140	579,701	0.44%
Sam Snead's Tavern	274,902	261,087	-5.03%	1,381,530	1,372,324	-0.67%
	392,535	375,332	-4.38%	1,958,670	1,952,025	-0.34%
Terminal						
Tapia Cigars	6,934	7,722	11.36%	28,805	27,128	-5.82%
Paradies	446,720	486,580	8.92%	1,718,818	1,799,584	4.70%
Piera's Salon	10,804	7,939	-26.52%	43,405	37,113	-14.50%
Sunglass Warehouse	48,687	34,770	-28.58%	161,840	126,214	-22.01%
Flip Flop Stop	46,372	49,443	6.62%	146,066	148,078	1.38%
Beads on the Vine	0	14,523		0	14,523	
Host	548,781	588,473	7.23%	2,148,990	2,293,859	6.74%
	1,108,298	1,189,450	7.32%	4,247,924	4,446,499	4.67%
Vending						
GA Lottery	35,655	31,959	-10.37%	140,697	156,113	10.96%
Zoom	10,617	12,290	15.76%	48,449	43,529	-10.16%
Willies Shoeshine	986	1,234	25.15%	5,761	6,099	5.87%
	47,258	45,483	-3.76%	194,907	205,741	5.56%
TOTAL GROSS RECEIPTS	10,496,769	10,574,088	0.74%	43,846,524	44,652,916	1.84%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

May 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	1,409	1,944	37.97%	5,659	6,318	11.65%
Delta Global	1,240	1,141	-7.98%	5,578	5,449	-2.31%
Delta Global United	4,411	6,258	41.87%	16,862	18,599	10.30%
Jetstream	2,101	2,355	12.09%	8,740	9,571	9.51%
	9,161	11,698	27.69%	36,839	39,937	8.41%
Ground Trans						
K-Shuttle	1,980	2,032	2.63%	7,964	7,398	-7.11%
	1,980	2,032	2.63%	7,964	7,398	-7.11%
Hotel						
Quail Run Lodge	4,324	4,230	-2.17%	20,959	20,926	-0.16%
Fairfield Inn	10,628	8,955	-15.74%	47,946	45,843	-4.39%
Hyatt Place	11,789	11,562	-1.93%	51,186	52,611	2.78%
Hilton Garden Inn	15,717	15,520	-1.25%	73,334	75,481	2.93%
Springhill Suites	12,850	12,276	-4.47%	62,164	58,364	-6.11%
Holiday Inn Express	12,779	11,619	-9.08%	58,260	58,319	0.10%
Staybridge Suites	13,010	11,179	-14.07%	59,193	51,179	-13.54%
Double Tree	15,117	13,361	-11.62%	70,849	70,087	-1.08%
Country Inn	9,543	8,548	-10.43%	42,719	39,599	-7.30%
Candlewood Suites	8,409	9,015	7.21%	36,292	41,937	15.55%
Wingate Inn	9,077	9,894	9.00%	43,641	42,974	-1.53%
Towneplace Suites	8,522	8,173	-4.10%	37,137	36,059	-2.90%
Comfort Suites	9,355	8,580	-8.28%	43,545	44,117	1.31%
Hampton Inn	16,338	15,105	-7.55%	82,002	80,201	-2.20%
	157,458	148,017	-6.00%	729,227	717,697	-1.58%
Miscellaneous						
CARma Auto Care	0	500		0	3,982	
Williamsburg Travel	2,471	834	-66.25%	13,716	7,886	-42.51%
Lamar Advertising	2,028	3,588	76.92%	16,961	18,627	9.82%
Ekta Shell Station	3,196	3,466	8.45%	15,276	15,311	0.23%
Fast Fuel	2,861	2,919	2.03%	12,333	13,480	9.30%
Gallea Golf	8,049	6,985	-13.22%	28,751	26,646	-7.32%
Sharp Details	0	100		0	562	
	18,605	18,392	-1.14%	87,037	86,494	-0.62%
Parking						
Airport Parking	571,321	636,957	11.49%	2,453,772	2,702,900	10.15%

8/15/2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	571,321	636,957	11.49%	2,453,772	2,702,900	10.15%
Rental Car						
Avis	56,981	56,993	0.02%	196,769	221,740	12.69%
Hertz	98,481	90,670	-7.93%	387,624	369,555	-4.66%
Vanguard	103,851	108,659	4.63%	399,755	411,668	2.98%
Budget	45,707	44,410	-2.84%	181,851	175,232	-3.64%
Thrifty	25,812	30,402	17.78%	102,327	114,044	11.45%
Enterprise	51,601	53,232	3.16%	205,844	214,465	4.19%
Dollar	15,113	18,224	20.58%	60,756	65,974	8.59%
Payless	8,074	9,641	19.41%	33,389	36,576	9.55%
	405,620	412,231	1.63%	1,568,315	1,609,254	2.61%
Restaurant						
Wendy's	5,764	5,598	-2.88%	28,280	28,405	0.44%
Sam Snead's Tavern	11,408	10,835	-5.02%	57,334	56,952	-0.67%
	17,172	16,433	-4.30%	85,614	85,357	-0.30%
Terminal						
Tapia Cigars	693	772	11.40%	3,601	2,725	-24.33%
Paradies	67,008	72,987	8.92%	257,822	269,938	4.70%
Piera's Salon	1,080	794	-26.48%	4,341	3,711	-14.51%
Sunglass Warehouse	4,869	3,477	-28.59%	16,183	12,621	-22.01%
Flip Flop Stop	4,637	4,944	6.62%	14,606	14,808	1.38%
Beads on the Vine	0	250		0	250	
Host	58,478	68,590	17.29%	223,455	267,166	19.56%
	136,765	151,814	11.00%	520,008	571,219	9.85%
Vending						
GA Lottery	2,139	1,918	-10.33%	8,441	9,368	10.98%
Zoom	743	860	15.75%	3,391	3,046	-10.17%
Willies Shoeshine	0	0		0	0	
	2,882	2,778	-3.61%	11,832	12,414	4.92%
TOTAL TENANT PAYMENTS	1,320,964	1,400,352	6.01%	5,500,608	5,832,670	6.04%