

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

January 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	36,150	37,048	2.48%	36,150	37,048	2.48%
Delta Global	34,816	24,704	-29.04%	34,816	24,704	-29.04%
Delta Global United	82,721	105,495	27.53%	82,721	105,495	27.53%
Jetstream	61,021	50,817	-16.72%	61,021	50,817	-16.72%
	214,708	218,064	1.56%	214,708	218,064	1.56%
Ground Trans						
K-Shuttle	21,707	18,766	-13.55%	21,707	18,766	-13.55%
	21,707	18,766	-13.55%	21,707	18,766	-13.55%
Hotel						
Quail Run Lodge	88,278	87,860	-0.47%	88,278	87,860	-0.47%
Fairfield Inn	136,924	132,091	-3.53%	136,924	132,091	-3.53%
Hyatt Place	119,744	156,028	30.30%	119,744	156,028	30.30%
Hilton Garden Inn	242,615	281,474	16.02%	242,615	281,474	16.02%
Springhill Suites	236,646	187,168	-20.91%	236,646	187,168	-20.91%
Holiday Inn Express	191,312	209,198	9.35%	191,312	209,198	9.35%
Staybridge Suites	155,555	166,378	6.96%	155,555	166,378	6.96%
Double Tree	215,506	241,922	12.26%	215,506	241,922	12.26%
Country Inn	110,366	113,150	2.52%	110,366	113,150	2.52%
Candlewood Suites	119,737	133,611	11.59%	119,737	133,611	11.59%
Wingate Inn	150,035	105,197	-29.89%	150,035	105,197	-29.89%
Towneplace Suites	130,930	112,753	-13.88%	130,930	112,753	-13.88%
Comfort Suites	134,106	156,115	16.41%	134,106	156,115	16.41%
Hampton Inn	249,390	299,541	20.11%	249,390	299,541	20.11%
	2,281,144	2,382,486	4.44%	2,281,144	2,382,486	4.44%
Miscellaneous						
CARma Auto Care	0	27,549		0	27,549	
Williamsburg Travel	15,621	21,388	36.92%	15,621	21,388	36.92%
Lamar Advertising	8,923	8,967	0.49%	8,923	8,967	0.49%
Ekta Shell Station	57,047	54,947	-3.68%	57,047	54,947	-3.68%
Fast Fuel	37,017	45,712	23.49%	37,017	45,712	23.49%
Gallea Golf	75,535	67,463	-10.69%	75,535	67,463	-10.69%
Sharp Details	0	2,180		0	2,180	
	194,143	228,206	17.55%	194,143	228,206	17.55%
Parking						

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Airport Parking	452,974	507,858	12.12%	452,974	507,858	12.12%
	452,974	507,858	12.12%	452,974	507,858	12.12%
Rental Car						
Avis	288,255	292,927	1.62%	288,255	292,927	1.62%
Hertz	584,998	502,055	-14.18%	584,998	502,055	-14.18%
Vanguard	564,392	599,569	6.23%	564,392	599,569	6.23%
Budget	276,161	222,948	-19.27%	276,161	222,948	-19.27%
Thrifty	157,256	142,248	-9.54%	157,256	142,248	-9.54%
Enterprise	340,593	304,164	-10.70%	340,593	304,164	-10.70%
Dollar	104,360	75,068	-28.07%	104,360	75,068	-28.07%
Payless	73,638	44,129	-40.07%	73,638	44,129	-40.07%
	2,389,653	2,183,108	-8.64%	2,389,653	2,183,108	-8.64%
Restaurant						
Wendy's	101,490	107,707	6.13%	101,490	107,707	6.13%
Sam Snead's Tavern	257,410	265,899	3.30%	257,410	265,899	3.30%
	358,900	373,606	4.10%	358,900	373,606	4.10%
Terminal						
Tapia Cigars	4,199	2,704	-35.60%	4,199	2,704	-35.60%
Paradies	219,255	221,946	1.23%	219,255	221,946	1.23%
Piera's Salon	6,078	6,668	9.71%	6,078	6,668	9.71%
Sunglass Warehouse	19,213	13,939	-27.45%	19,213	13,939	-27.45%
Flip Flop Stop	11,027	9,889	-10.32%	11,027	9,889	-10.32%
Host	303,053	322,539	6.43%	303,053	322,539	6.43%
	562,825	577,685	2.64%	562,825	577,685	2.64%
Vending						
GA Lottery	26,805	34,327	28.06%	26,805	34,327	28.06%
Zoom	6,819	6,748	-1.04%	6,819	6,748	-1.04%
Willies Shoeshine	1,501	1,075	-28.38%	1,501	1,075	-28.38%
	35,125	42,150	20.00%	35,125	42,150	20.00%
TOTAL GROSS RECEIPTS	6,511,179	6,531,929	0.32%	6,511,179	6,531,929	0.32%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

January 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	1,084	1,111	2.49%	1,084	1,111	2.49%
Delta Global	1,045	741	-29.09%	1,045	741	-29.09%
Delta Global United	2,482	3,165	27.52%	2,482	3,165	27.52%
Jetstream	1,831	1,525	-16.71%	1,831	1,525	-16.71%
	6,442	6,542	1.55%	6,442	6,542	1.55%
Ground Trans						
K-Shuttle	852	798	-6.34%	852	798	-6.34%
	852	798	-6.34%	852	798	-6.34%
Hotel						
Quail Run Lodge	4,326	4,305	-0.49%	4,326	4,305	-0.49%
Fairfield Inn	6,709	6,472	-3.53%	6,709	6,472	-3.53%
Hyatt Place	5,867	7,645	30.31%	5,867	7,645	30.31%
Hilton Garden Inn	10,190	11,822	16.02%	10,190	11,822	16.02%
Springhill Suites	11,596	9,171	-20.91%	11,596	9,171	-20.91%
Holiday Inn Express	9,374	10,251	9.36%	9,374	10,251	9.36%
Staybridge Suites	7,622	8,153	6.97%	7,622	8,153	6.97%
Double Tree	10,560	11,854	12.25%	10,560	11,854	12.25%
Country Inn	5,408	5,544	2.51%	5,408	5,544	2.51%
Candlewood Suites	5,867	6,547	11.59%	5,867	6,547	11.59%
Wingate Inn	7,352	5,155	-29.88%	7,352	5,155	-29.88%
Towneplace Suites	6,416	5,525	-13.89%	6,416	5,525	-13.89%
Comfort Suites	6,571	7,650	16.42%	6,571	7,650	16.42%
Hampton Inn	12,220	14,678	20.11%	12,220	14,678	20.11%
	110,078	114,772	4.26%	110,078	114,772	4.26%
Miscellaneous						
CARma Auto Care	0	500		0	500	
Williamsburg Travel	1,562	2,139	36.94%	1,562	2,139	36.94%
Lamar Advertising	3,603	3,626	0.64%	3,603	3,626	0.64%
Ekta Shell Station	2,795	2,692	-3.69%	2,795	2,692	-3.69%
Fast Fuel	1,814	2,240	23.48%	1,814	2,240	23.48%
Gallea Golf	2,960	2,684	-9.32%	2,960	2,684	-9.32%
Sharp Details	0	109		0	109	
	12,734	13,990	9.86%	12,734	13,990	9.86%
Parking						
Airport Parking	452,974	507,858	12.12%	452,974	507,858	12.12%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	452,974	507,858	12.12%	452,974	507,858	12.12%
Rental Car						
Avis	26,664	27,096	1.62%	26,664	27,096	1.62%
Hertz	54,112	46,440	-14.18%	54,112	46,440	-14.18%
Vanguard	52,207	55,460	6.23%	52,207	55,460	6.23%
Budget	25,545	20,623	-19.27%	25,545	20,623	-19.27%
Thrifty	14,546	13,158	-9.54%	14,546	13,158	-9.54%
Enterprise	31,505	28,135	-10.70%	31,505	28,135	-10.70%
Dollar	9,653	6,944	-28.06%	9,653	6,944	-28.06%
Payless	6,812	4,082	-40.08%	6,812	4,082	-40.08%
	221,044	201,938	-8.64%	221,044	201,938	-8.64%
Restaurant						
Wendy's	4,973	5,278	6.13%	4,973	5,278	6.13%
Sam Snead's Tavern	10,683	11,035	3.29%	10,683	11,035	3.29%
	15,656	16,313	4.20%	15,656	16,313	4.20%
Terminal						
Tapia Cigars	727	270	-62.86%	727	270	-62.86%
Paradies	32,888	33,292	1.23%	32,888	33,292	1.23%
Piera's Salon	608	667	9.70%	608	667	9.70%
Sunglass Warehouse	1,921	1,394	-27.43%	1,921	1,394	-27.43%
Flip Flop Stop	1,103	989	-10.34%	1,103	989	-10.34%
Host	30,501	36,984	21.26%	30,501	36,984	21.26%
	67,748	73,596	8.63%	67,748	73,596	8.63%
Vending						
GA Lottery	1,608	2,060	28.11%	1,608	2,060	28.11%
Zoom	477	472	-1.05%	477	472	-1.05%
Willies Shoeshine	0	0		0	0	
	2,085	2,532	21.44%	2,085	2,532	21.44%
TOTAL TENANT PAYMENTS	889,613	938,339	5.48%	889,613	938,339	5.48%