

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

August 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	32,912	62,182	88.93%	291,598	375,770	28.87%
Delta Global	43,333	49,248	13.65%	307,883	324,358	5.35%
Delta Global United	31,111	108,735	249.51%	817,704	932,008	13.98%
Jetstream	68,660	63,469	-7.56%	490,765	510,595	4.04%
	176,016	283,634	61.14%	1,907,950	2,142,731	12.31%
Ground Trans						
K-Shuttle	46,833	39,622	-15.40%	343,223	333,119	-2.94%
	46,833	39,622	-15.40%	343,223	333,119	-2.94%
Hotel						
Quail Run Lodge	89,023	87,514	-1.70%	686,700	692,892	0.90%
Fairfield Inn	164,071	157,388	-4.07%	1,547,675	1,469,508	-5.05%
Hyatt Place	172,688	159,061	-7.89%	1,692,662	1,728,918	2.14%
Hilton Garden Inn	293,547	333,727	13.69%	2,766,284	2,877,216	4.01%
Springhill Suites	259,456	219,364	-15.45%	2,054,988	1,927,956	-6.18%
Holiday Inn Express	214,313	186,259	-13.09%	1,889,078	1,869,163	-1.05%
Staybridge Suites	240,198	194,861	-18.87%	1,937,136	1,698,614	-12.31%
Double Tree	238,445	259,679	8.91%	2,256,033	2,298,469	1.88%
Country Inn	151,755	142,652	-6.00%	1,402,492	1,332,738	-4.97%
Candlewood Suites	169,045	162,892	-3.64%	1,255,188	1,396,579	11.26%
Wingate Inn	164,118	157,604	-3.97%	1,431,008	1,445,089	0.98%
Towneplace Suites	161,539	149,089	-7.71%	1,248,494	1,199,855	-3.90%
Comfort Suites	166,676	146,454	-12.13%	1,429,623	1,430,243	0.04%
Hampton Inn	288,196	291,714	1.22%	2,615,872	2,561,333	-2.08%
	2,773,070	2,648,258	-4.50%	24,213,233	23,928,573	-1.18%
Miscellaneous						
CARma Auto Care	15,198	32,954	116.83%	20,538	218,535	964.05%
Williamsburg Travel	17,968	5,208	-71.02%	214,654	97,854	-54.41%
Lamar Advertising	9,045	8,962	-0.92%	73,360	73,096	-0.36%
Ekta Shell Station	66,557	67,141	0.88%	507,964	526,553	3.66%
Fast Fuel	58,962	62,723	6.38%	431,480	466,779	8.18%
Gallea Golf	119,070	115,841	-2.71%	1,122,990	1,059,319	-5.67%
Sharp Details	470	948	101.70%	1,195	9,558	699.83%
Allen Groupe	0	0		1,500	0	-100.00%
	287,270	293,777	2.27%	2,373,681	2,451,694	3.29%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Parking						
Airport Parking	563,230	590,928	4.92%	4,182,941	4,508,178	7.78%
	563,230	590,928	4.92%	4,182,941	4,508,178	7.78%
Rental Car						
Avis	637,427	567,330	-11.00%	3,850,199	4,140,606	7.54%
Hertz	1,031,927	990,025	-4.06%	7,006,590	6,843,573	-2.33%
Vanguard	1,042,149	1,102,673	5.81%	7,258,767	7,746,808	6.72%
Budget	467,758	412,572	-11.80%	3,346,800	3,095,839	-7.50%
Thrifty	327,133	282,109	-13.76%	2,051,151	2,130,977	3.89%
Enterprise	568,617	597,107	5.01%	3,832,459	4,167,063	8.73%
Dollar	191,624	174,364	-9.01%	1,180,196	1,269,983	7.61%
Payless	116,485	102,601	-11.92%	680,096	659,053	-3.09%
	4,383,120	4,228,781	-3.52%	29,206,258	30,053,902	2.90%
Restaurant						
Wendy's	123,774	124,621	0.68%	960,909	969,234	0.87%
Sam Snead's Tavern	238,198	234,593	-1.51%	2,142,848	2,105,162	-1.76%
	361,972	359,214	-0.76%	3,103,757	3,074,396	-0.95%
Terminal						
Tapia Cigars	7,588	5,440	-28.31%	48,239	43,697	-9.42%
Paradies	393,507	437,630	11.21%	2,913,871	3,165,586	8.64%
Piera's Salon	9,352	7,768	-16.94%	68,416	59,717	-12.71%
Sunglass Warehouse	38,633	31,714	-17.91%	299,562	241,331	-19.44%
Flip Flop Stop	36,536	34,767	-4.84%	271,895	267,776	-1.51%
Beads on the Vine	0	13,736		0	59,316	
Host	494,635	553,437	11.89%	3,664,153	4,010,106	9.44%
	980,251	1,084,492	10.63%	7,266,136	7,847,529	8.00%
Vending						
GA Lottery	28,484	24,349	-14.52%	229,812	246,396	7.22%
Zoom	9,309	11,442	22.91%	79,357	72,257	-8.95%
Willies Shoeshine	806	1,027	27.42%	7,871	9,501	20.71%
	38,599	36,818	-4.61%	317,040	328,154	3.51%
TOTAL GROSS RECEIPTS	9,610,361	9,565,524	-0.47%	72,914,219	74,668,276	2.41%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

August 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	987	1,865	88.96%	8,746	11,273	28.89%
Delta Global	1,300	1,477	13.62%	9,238	9,731	5.34%
Delta Global United	933	3,262	249.62%	24,532	27,960	13.97%
Jetstream	2,060	1,904	-7.57%	14,724	15,318	4.03%
	5,280	8,508	61.14%	57,240	64,282	12.30%
Ground Trans						
K-Shuttle	1,368	1,240	-9.36%	12,126	11,544	-4.80%
	1,368	1,240	-9.36%	12,126	11,544	-4.80%
Hotel						
Quail Run Lodge	4,362	4,288	-1.70%	33,648	33,952	0.90%
Fairfield Inn	8,040	7,712	-4.08%	75,837	72,006	-5.05%
Hyatt Place	8,462	7,794	-7.89%	82,940	84,716	2.14%
Hilton Garden Inn	12,329	14,017	13.69%	116,184	120,844	4.01%
Springhill Suites	12,713	10,749	-15.45%	100,463	94,470	-5.97%
Holiday Inn Express	10,501	9,127	-13.08%	92,565	91,591	-1.05%
Staybridge Suites	11,770	9,548	-18.88%	94,920	83,233	-12.31%
Double Tree	11,684	12,724	8.90%	110,547	112,624	1.88%
Country Inn	7,436	6,990	-6.00%	68,716	65,303	-4.97%
Candlewood Suites	8,283	7,982	-3.63%	61,505	68,434	11.27%
Wingate Inn	8,042	7,723	-3.97%	70,122	70,810	0.98%
Towneplace Suites	7,915	7,305	-7.71%	61,176	58,793	-3.90%
Comfort Suites	8,167	7,176	-12.13%	70,051	70,082	0.04%
Hampton Inn	14,122	14,294	1.22%	128,178	125,506	-2.08%
	133,826	127,429	-4.78%	1,166,852	1,152,364	-1.24%
Miscellaneous						
CARma Auto Care	500	1,318	163.60%	1,000	6,300	530.00%
Williamsburg Travel	1,797	521	-71.01%	21,466	9,786	-54.41%
Lamar Advertising	3,653	3,605	-1.31%	29,545	29,408	-0.46%
Ekta Shell Station	3,339	3,290	-1.47%	25,450	26,076	2.46%
Fast Fuel	2,889	3,073	6.37%	21,144	22,871	8.17%
Gallea Golf	4,769	4,603	-3.48%	44,504	42,318	-4.91%
Sharp Details	100	100	0.00%	200	862	331.00%
Allen Groupe	100	0	-100.00%	300	0	-100.00%
	17,147	16,510	-3.71%	143,609	137,621	-4.17%
Parking						
Airport Parking	563,230	590,928	4.92%	4,182,941	4,508,178	7.78%

10/10/2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	563,230	590,928	4.92%	4,182,941	4,508,178	7.78%
Rental Car						
Avis	58,962	52,478	-11.00%	356,143	383,007	7.54%
Hertz	95,453	91,577	-4.06%	648,109	633,030	-2.33%
Vanguard	96,399	101,997	5.81%	671,437	716,579	6.72%
Budget	43,268	38,163	-11.80%	309,581	286,366	-7.50%
Thrifty	30,260	26,095	-13.76%	189,732	197,115	3.89%
Enterprise	52,597	55,232	5.01%	354,503	385,453	8.73%
Dollar	17,725	16,129	-9.00%	109,168	117,475	7.61%
Payless	10,775	9,491	-11.92%	62,909	60,963	-3.09%
	405,439	391,162	-3.52%	2,701,582	2,779,988	2.90%
Restaurant						
Wendy's	6,065	6,106	0.68%	47,085	47,492	0.86%
Sam Snead's Tavern	9,885	9,736	-1.51%	88,045	87,366	-0.77%
	15,950	15,842	-0.68%	135,130	134,858	-0.20%
Terminal						
Tapia Cigars	977	544	-44.32%	6,037	4,382	-27.41%
Paradies	59,026	65,644	11.21%	437,080	474,838	8.64%
Piera's Salon	935	777	-16.90%	6,841	5,971	-12.72%
Sunglass Warehouse	3,863	3,171	-17.91%	29,955	24,132	-19.44%
Flip Flop Stop	3,654	3,477	-4.84%	27,190	26,778	-1.52%
Beads on the Vine	0	1,374		0	3,608	
Host	51,375	63,756	24.10%	380,714	464,952	22.13%
	119,830	138,743	15.78%	887,817	1,004,661	13.16%
Vending						
GA Lottery	1,709	1,461	-14.51%	13,788	14,786	7.24%
Zoom	652	801	22.85%	5,555	5,057	-8.96%
Willies Shoeshine	0	0		0	0	
	2,361	2,262	-4.19%	19,343	19,843	2.58%
TOTAL TENANT PAYMENTS	1,264,431	1,292,624	2.23%	9,306,640	9,813,339	5.44%