

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

April 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
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Ground Handling

GAT	33,142	36,672	10.65%	141,703	145,808	2.90%
Delta Global	40,258	34,617	-14.01%	144,539	143,601	-0.65%
Delta Global United	119,240	119,539	0.25%	415,017	411,373	-0.88%
Jetstream	57,355	68,614	19.63%	221,269	240,530	8.70%
	249,995	259,442	3.78%	922,528	941,312	2.04%

Ground Trans

K-Shuttle	48,126	48,895	1.60%	149,546	139,140	-6.96%
	48,126	48,895	1.60%	149,546	139,140	-6.96%

Hotel

Quail Run Lodge	82,946	86,530	4.32%	339,490	340,741	0.37%
Fairfield Inn	224,148	228,368	1.88%	761,594	752,815	-1.15%
Hyatt Place	257,571	263,035	2.12%	804,030	837,742	4.19%
Hilton Garden Inn	402,795	394,584	-2.04%	1,371,838	1,427,631	4.07%
Springhill Suites	286,756	279,197	-2.64%	1,006,399	940,573	-6.54%
Holiday Inn Express	259,890	260,146	0.10%	928,182	953,046	2.68%
Staybridge Suites	267,271	221,551	-17.11%	942,510	816,319	-13.39%
Double Tree	337,988	321,601	-4.85%	1,137,372	1,157,704	1.79%
Country Inn	206,107	197,581	-4.14%	677,197	633,717	-6.42%
Candlewood Suites	157,318	183,513	16.65%	569,028	671,872	18.07%
Wingate Inn	196,317	207,087	5.49%	705,367	675,089	-4.29%
Towneplace Suites	169,602	166,280	-1.96%	583,976	569,093	-2.55%
Comfort Suites	201,489	209,566	4.01%	697,751	725,232	3.94%
Hampton Inn	408,371	368,023	-9.88%	1,340,086	1,328,486	-0.87%
	3,458,569	3,387,062	-2.07%	11,864,820	11,830,060	-0.29%

Miscellaneous

CARma Auto Care	0	39,631		0	107,411	
Williamsburg Travel	25,666	12,767	-50.26%	112,450	70,520	-37.29%
Lamar Advertising	10,381	10,467	0.83%	37,180	37,398	0.59%
Ekta Shell Station	63,267	64,462	1.89%	242,827	241,732	-0.45%
Fast Fuel	54,282	60,005	10.54%	193,283	215,547	11.52%
Gallea Golf	193,394	188,458	-2.55%	521,614	488,980	-6.26%
Sharp Details	0	775		0	6,010	
	346,990	376,565	8.52%	1,107,354	1,167,598	5.44%

Parking

6/3/2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Airport Parking	493,299	535,251	8.50%	1,882,451	2,065,943	9.75%
	493,299	535,251	8.50%	1,882,451	2,065,943	9.75%
Rental Car						
Avis	561,753	631,950	12.50%	1,511,218	1,781,045	17.85%
Hertz	1,050,021	1,058,065	0.77%	3,125,875	3,014,976	-3.55%
Vanguard	1,141,004	1,116,169	-2.18%	3,198,957	3,275,773	2.40%
Budget	521,926	502,117	-3.80%	1,471,822	1,414,282	-3.91%
Thrifty	277,838	312,994	12.65%	827,185	904,237	9.31%
Enterprise	502,018	585,418	16.61%	1,667,482	1,743,064	4.53%
Dollar	150,893	187,220	24.07%	493,431	516,206	4.62%
Payless	71,930	89,191	24.00%	273,676	291,192	6.40%
	4,277,383	4,483,124	4.81%	12,569,646	12,940,775	2.95%
Restaurant						
Wendy's	121,788	119,392	-1.97%	459,507	465,456	1.29%
Sam Snead's Tavern	295,568	290,953	-1.56%	1,106,628	1,111,237	0.42%
	417,356	410,345	-1.68%	1,566,135	1,576,693	0.67%
Terminal						
Tapia Cigars	6,696	7,872	17.56%	21,871	19,406	-11.27%
Paradies	435,866	442,253	1.47%	1,272,098	1,313,004	3.22%
Piera's Salon	9,117	7,928	-13.04%	32,601	29,174	-10.51%
Sunglass Warehouse	38,612	30,572	-20.82%	113,153	91,444	-19.19%
Flip Flop Stop	47,433	42,496	-10.41%	99,694	98,635	-1.06%
Host	513,442	531,197	3.46%	1,600,209	1,705,386	6.57%
	1,051,166	1,062,318	1.06%	3,139,626	3,257,049	3.74%
Vending						
GA Lottery	25,977	31,134	19.85%	105,042	124,154	18.19%
Zoom	10,890	9,533	-12.46%	37,832	31,239	-17.43%
Willies Shoeshine	1,089	1,404	28.93%	4,775	4,865	1.88%
	37,956	42,071	10.84%	147,649	160,258	8.54%
TOTAL GROSS RECEIPTS	10,380,840	10,605,073	2.16%	33,349,755	34,078,828	2.19%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

April 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	994	1,100	10.66%	4,250	4,374	2.92%
Delta Global	1,208	1,039	-13.99%	4,338	4,308	-0.69%
Delta Global United	3,577	3,586	0.25%	12,451	12,341	-0.88%
Jetstream	1,721	2,058	19.58%	6,639	7,216	8.69%
	7,500	7,783	3.77%	27,678	28,239	2.03%
Ground Trans						
K-Shuttle	1,830	1,700	-7.10%	5,984	5,366	-10.33%
	1,830	1,700	-7.10%	5,984	5,366	-10.33%
Hotel						
Quail Run Lodge	4,064	4,240	4.33%	16,635	16,696	0.37%
Fairfield Inn	10,983	11,190	1.88%	37,318	36,888	-1.15%
Hyatt Place	12,621	12,889	2.12%	39,397	41,049	4.19%
Hilton Garden Inn	16,917	16,573	-2.03%	57,617	59,961	4.07%
Springhill Suites	14,051	13,681	-2.63%	49,314	46,088	-6.54%
Holiday Inn Express	12,735	12,747	0.09%	45,481	46,700	2.68%
Staybridge Suites	13,096	10,856	-17.10%	46,183	40,000	-13.39%
Double Tree	16,561	15,758	-4.85%	55,732	56,726	1.78%
Country Inn	10,092	9,681	-4.07%	33,176	31,051	-6.41%
Candlewood Suites	7,709	8,992	16.64%	27,883	32,922	18.07%
Wingate Inn	9,620	10,147	5.48%	34,564	33,080	-4.29%
Towneplace Suites	8,311	8,148	-1.96%	28,615	27,886	-2.55%
Comfort Suites	9,873	10,269	4.01%	34,190	35,537	3.94%
Hampton Inn	20,010	18,033	-9.88%	65,664	65,096	-0.87%
	166,643	163,204	-2.06%	571,769	569,680	-0.37%
Miscellaneous						
CARma Auto Care	0	1,982		0	3,482	
Williamsburg Travel	2,567	1,277	-50.25%	11,245	7,052	-37.29%
Lamar Advertising	4,113	4,151	0.92%	14,933	15,039	0.71%
Ekta Shell Station	3,182	3,159	-0.72%	12,080	11,845	-1.95%
Fast Fuel	2,660	2,940	10.53%	9,472	10,561	11.50%
Gallea Golf	7,625	7,468	-2.06%	20,702	19,661	-5.03%
Sharp Details	0	100		0	362	
	20,147	21,077	4.62%	68,432	68,002	-0.63%
Parking						
Airport Parking	493,299	535,251	8.50%	1,882,451	2,065,943	9.75%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	493,299	535,251	8.50%	1,882,451	2,065,943	9.75%
Rental Car						
Avis	51,962	58,455	12.50%	139,788	164,747	17.85%
Hertz	97,127	97,871	0.77%	289,143	278,885	-3.55%
Vanguard	105,543	103,246	-2.18%	295,904	303,009	2.40%
Budget	48,278	46,446	-3.79%	136,144	130,822	-3.91%
Thrifty	25,700	28,952	12.65%	76,515	83,642	9.31%
Enterprise	46,437	54,151	16.61%	154,243	161,233	4.53%
Dollar	13,958	17,318	24.07%	45,643	47,750	4.62%
Payless	6,653	8,250	24.00%	25,315	26,935	6.40%
	395,658	414,689	4.81%	1,162,695	1,197,023	2.95%
Restaurant						
Wendy's	5,968	5,850	-1.98%	22,516	22,807	1.29%
Sam Snead's Tavern	12,266	12,075	-1.56%	45,926	46,117	0.42%
	18,234	17,925	-1.69%	68,442	68,924	0.70%
Terminal						
Tapia Cigars	727	787	8.25%	2,908	1,953	-32.84%
Paradies	65,380	66,338	1.47%	190,814	196,951	3.22%
Piera's Salon	912	793	-13.05%	3,261	2,917	-10.55%
Sunglass Warehouse	3,861	3,057	-20.82%	11,314	9,144	-19.18%
Flip Flop Stop	4,743	4,250	-10.39%	9,969	9,864	-1.05%
Host	53,951	62,302	15.48%	164,977	198,576	20.37%
	129,574	137,527	6.14%	383,243	419,405	9.44%
Vending						
GA Lottery	1,559	1,868	19.82%	6,302	7,450	18.22%
Zoom	762	667	-12.47%	2,648	2,186	-17.45%
Willies Shoeshine	0	1		0	1	
	2,321	2,536	9.26%	8,950	9,637	7.68%
TOTAL TENANT PAYMENTS	1,235,206	1,301,692	5.38%	4,179,644	4,432,219	6.04%