

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

April 2015

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Golf						
Gallea Golf	167,067	193,394	15.76%	480,485	521,614	8.56%
	167,067	193,394	15.76%	480,485	521,614	8.56%
Ground Handling						
GAT	33,073	33,142	0.21%	80,621	141,703	75.76%
Delta Global	52,839	40,258	-23.81%	173,188	144,539	-16.54%
Delta Global United	74,842	119,240	59.32%	280,620	415,017	47.89%
Jetstream	59,739	57,355	-3.99%	250,128	221,269	-11.54%
	220,493	249,995	13.38%	784,557	922,528	17.59%
Ground Trans						
K-Shuttle	57,535	48,126	-16.35%	190,535	149,546	-21.51%
	57,535	48,126	-16.35%	190,535	149,546	-21.51%
Hotel						
Quail Run Lodge	79,735	82,946	4.03%	323,252	339,490	5.02%
Fairfield Inn	197,234	224,148	13.65%	681,874	761,594	11.69%
Hyatt Place	0	257,571		0	804,030	
Hilton Garden Inn	354,254	402,795	13.70%	1,229,267	1,371,838	11.60%
Springhill Suites	241,142	286,756	18.92%	892,430	1,006,399	12.77%
Holiday Inn Express	241,297	259,890	7.71%	841,784	928,182	10.26%
Staybridge Suites	243,796	267,271	9.63%	894,958	942,510	5.31%
Double Tree	257,960	337,988	31.02%	778,099	1,137,372	46.17%
Country Inn	174,237	217,736	24.97%	629,297	688,826	9.46%
Candlewood Suites	130,821	157,318	20.25%	464,827	569,028	22.42%
Wingate Inn	181,236	196,317	8.32%	606,958	705,367	16.21%
Towneplace Suites	141,011	169,602	20.28%	561,930	583,976	3.92%
Comfort Suites	152,412	201,489	32.20%	600,512	697,751	16.19%
Hampton Inn	356,809	408,371	14.45%	1,172,574	1,340,086	14.29%
	2,751,944	3,470,198	26.10%	9,677,762	11,876,449	22.72%
Miscellaneous						
Williamsburg Travel	20,663	25,666	24.21%	70,633	112,450	59.20%
Lamar Advertising	5,085	10,381	104.15%	16,690	37,180	122.77%
Ekta Shell Station	59,076	63,267	7.09%	225,322	242,827	7.77%
Fast Fuel	53,972	54,282	0.57%	189,040	193,283	2.24%
	138,796	153,596	10.66%	501,685	585,740	16.75%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Parking						
Airport Parking	454,842	493,299	8.46%	1,747,958	1,882,451	7.69%
	454,842	493,299	8.46%	1,747,958	1,882,451	7.69%
Rental Car						
Avis	684,908	561,753	-17.98%	1,756,803	1,511,218	-13.98%
Hertz	1,126,490	1,050,021	-6.79%	3,208,001	3,125,875	-2.56%
Vanguard	762,264	1,141,004	49.69%	2,185,406	3,198,957	46.38%
Budget	671,428	521,926	-22.27%	1,811,111	1,471,822	-18.73%
Thrifty	403,099	277,838	-31.07%	1,073,717	827,185	-22.96%
Enterprise	596,602	502,018	-15.85%	1,730,796	1,667,482	-3.66%
Dollar	204,014	150,893	-26.04%	570,814	493,431	-13.56%
Payless	0	71,930		0	273,676	
	4,448,805	4,277,383	-3.85%	12,336,648	12,569,646	1.89%
Restaurant						
Wendy's	121,900	121,788	-0.09%	454,175	459,507	1.17%
Sam Snead's Tavern	241,366	295,568	22.46%	935,210	1,106,628	18.33%
	363,266	417,356	14.89%	1,389,385	1,566,135	12.72%
Terminal						
Flyby Vintage	1,094	0	-100.00%	5,072	0	-100.00%
Tapia Cigars	0	6,696		0	21,871	
Paradies	379,543	435,866	14.84%	1,120,679	1,272,098	13.51%
Piera's Salon	6,221	9,117	46.55%	28,918	32,601	12.74%
Sunglass Warehouse	49,618	38,612	-22.18%	134,447	113,153	-15.84%
Flip Flop Stop	43,205	47,433	9.79%	99,638	99,694	0.06%
Host	471,163	513,442	8.97%	1,481,291	1,600,209	8.03%
	950,844	1,051,166	10.55%	2,870,045	3,139,626	9.39%
Vending						
GA Lottery	19,160	25,977	35.58%	71,614	105,042	46.68%
Zoom	8,902	10,890	22.33%	33,687	37,832	12.30%
Amusement Services	0	0		3,259	0	-100.00%
Willies Shoeshine	1,047	1,089	4.01%	4,122	4,775	15.84%
	29,109	37,956	30.39%	112,682	147,649	31.03%
TOTAL GROSS RECEIPTS	9,582,701	10,392,469	8.45%	30,091,742	33,361,384	10.87%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

April 2015

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Golf						
Gallea Golf	6,708	7,625	13.67%	19,230	20,702	7.65%
	6,708	7,625	13.67%	19,230	20,702	7.65%
Ground Handling						
GAT	992	994	0.20%	2,418	4,250	75.77%
Delta Global	1,585	1,208	-23.79%	5,196	4,338	-16.51%
Delta Global United	2,245	3,577	59.33%	8,419	12,451	47.89%
Jetstream	1,792	1,721	-3.96%	7,503	6,639	-11.52%
	6,614	7,500	13.40%	23,536	27,678	17.60%
Ground Trans						
K-Shuttle	2,184	1,830	-16.21%	8,038	5,984	-25.55%
	2,184	1,830	-16.21%	8,038	5,984	-25.55%
Hotel						
Quail Run Lodge	3,907	4,064	4.02%	15,839	16,635	5.03%
Fairfield Inn	9,664	10,983	13.65%	33,411	37,318	11.69%
Hyatt Place	0	12,621		0	39,397	
Hilton Garden Inn	12,753	16,917	32.65%	44,254	57,617	30.20%
Springhill Suites	11,816	14,051	18.92%	43,730	49,314	12.77%
Holiday Inn Express	11,824	12,735	7.70%	41,247	45,481	10.26%
Staybridge Suites	11,946	13,096	9.63%	43,853	46,183	5.31%
Double Tree	12,640	16,561	31.02%	38,127	55,732	46.17%
Country Inn	8,538	10,669	24.96%	30,835	33,753	9.46%
Candlewood Suites	6,410	7,709	20.27%	22,776	27,883	22.42%
Wingate Inn	8,881	9,620	8.32%	29,741	34,564	16.22%
Towneplace Suites	6,910	8,311	20.27%	27,535	28,615	3.92%
Comfort Suites	7,468	9,873	32.20%	29,425	34,190	16.19%
Hampton Inn	17,484	20,010	14.45%	57,457	65,664	14.28%
	130,241	167,220	28.39%	458,230	572,346	24.90%
Miscellaneous						
Williamsburg Travel	2,066	2,567	24.25%	7,062	11,245	59.23%
Lamar Advertising	2,105	4,113	95.39%	8,521	14,933	75.25%
Ekta Shell Station	2,947	3,182	7.97%	11,093	12,080	8.90%
Fast Fuel	2,645	2,660	0.57%	9,263	9,472	2.26%
	9,763	12,522	28.26%	35,939	47,730	32.81%
Parking						
Airport Parking	454,842	493,299	8.46%	1,747,958	1,882,451	7.69%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	454,842	493,299	8.46%	1,747,958	1,882,451	7.69%
Rental Car						
Avis	63,354	48,962	-22.72%	162,505	136,788	-15.83%
Hertz	104,200	97,127	-6.79%	296,740	289,143	-2.56%
Vanguard	70,509	105,543	49.69%	202,149	295,904	46.38%
Budget	62,107	45,278	-27.10%	167,528	133,144	-20.52%
Thrifty	37,287	25,700	-31.08%	99,319	76,515	-22.96%
Enterprise	55,186	46,437	-15.85%	160,099	154,243	-3.66%
Dollar	18,871	13,958	-26.03%	52,800	45,643	-13.55%
Payless	0	6,653		0	25,315	
	411,514	389,658	-5.31%	1,141,140	1,156,695	1.36%
Restaurant						
Wendy's	5,364	5,968	11.26%	19,984	22,516	12.67%
Sam Snead's Tavern	10,017	12,266	22.45%	38,811	45,926	18.33%
	15,381	18,234	18.55%	58,795	68,442	16.41%
Terminal						
Flyby Vintage	109	0	-100.00%	507	0	-100.00%
Tapia Cigars	0	727		0	2,900	
Paradies	56,931	65,380	14.84%	168,102	190,814	13.51%
Piera's Salon	622	912	46.62%	2,891	3,261	12.80%
Sunglass Warehouse	4,962	3,861	-22.19%	13,444	11,314	-15.84%
Flip Flop Stop	4,320	4,743	9.79%	9,963	9,969	0.06%
Host	48,554	53,951	11.12%	150,817	164,977	9.39%
	115,498	129,574	12.19%	345,724	383,235	10.85%
Vending						
GA Lottery	1,150	1,559	35.57%	4,298	6,302	46.63%
Zoom	623	762	22.31%	2,358	2,648	12.30%
Amusement Services	0	0		1,303	0	-100.00%
Willies Shoeshine	0	0		0	0	
	1,773	2,321	30.91%	7,959	8,950	12.45%
TOTAL TENANT PAYMENTS	1,154,518	1,229,783	6.52%	3,846,549	4,174,213	8.52%