

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

July 2015

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Golf						
Gallea Golf	149,092	159,234	6.80%	982,520	1,003,920	2.18%
	149,092	159,234	6.80%	982,520	1,003,920	2.18%
Ground Handling						
GAT	38,830	16,636	-57.16%	188,309	258,686	37.37%
Delta Global	44,488	40,183	-9.68%	318,401	264,550	-16.91%
Delta Global United	191,644	118,097	-38.38%	631,809	786,593	24.50%
Jetstream	63,488	66,141	4.18%	439,434	422,105	-3.94%
	338,450	241,057	-28.78%	1,577,953	1,731,934	9.76%
Ground Trans						
K-Shuttle	36,692	43,554	18.70%	337,355	296,390	-12.14%
	36,692	43,554	18.70%	337,355	296,390	-12.14%
Hotel						
Quail Run Lodge	84,303	88,414	4.88%	579,705	597,677	3.10%
Fairfield Inn	166,663	202,140	21.29%	1,241,561	1,383,604	11.44%
Hyatt Place	0	262,766		0	1,519,974	
Hilton Garden Inn	323,009	379,760	17.57%	2,224,098	2,472,737	11.18%
Springhill Suites	216,280	271,461	25.51%	1,581,147	1,795,532	13.56%
Holiday Inn Express	226,821	254,444	12.18%	1,511,718	1,674,765	10.79%
Staybridge Suites	251,469	251,770	0.12%	1,612,221	1,696,938	5.25%
Double Tree	248,836	296,078	18.99%	1,517,653	2,017,588	32.94%
Country Inn	177,418	203,078	14.46%	1,153,262	1,250,587	8.44%
Candlewood Suites	134,097	181,241	35.16%	852,242	1,086,143	27.45%
Wingate Inn	187,880	201,580	7.29%	1,147,911	1,266,890	10.36%
Towneplace Suites	138,764	168,043	21.10%	989,645	1,086,955	9.83%
Comfort Suites	165,560	192,239	16.11%	1,084,256	1,262,947	16.48%
Hampton Inn	305,732	330,986	8.26%	2,091,765	2,327,676	11.28%
	2,626,832	3,284,000	25.02%	17,587,184	21,440,013	21.91%
Miscellaneous						
Williamsburg Travel	19,656	23,910	21.64%	134,534	196,686	46.20%
Lamar Advertising	8,878	9,045	1.88%	43,324	64,315	48.45%
Ekta Shell Station	69,232	73,236	5.78%	416,076	441,407	6.09%
Fast Fuel	58,781	61,768	5.08%	351,969	372,518	5.84%
Sharp Details	0	725		0	725	
Allen Groupe	0	345		0	1,500	

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	156,547	169,029	7.97%	945,903	1,077,151	13.88%
Parking						
Airport Parking	522,319	576,226	10.32%	3,341,053	3,619,711	8.34%
	522,319	576,226	10.32%	3,341,053	3,619,711	8.34%
Rental Car						
Avis	553,502	580,034	4.79%	3,463,177	3,212,772	-7.23%
Hertz	924,342	935,985	1.26%	6,251,562	5,974,663	-4.43%
Vanguard	730,145	994,321	36.18%	4,389,940	6,216,618	41.61%
Budget	548,641	471,282	-14.10%	3,504,878	2,879,042	-17.86%
Thrifty	319,926	340,709	6.50%	1,989,743	1,795,253	-9.77%
Enterprise	413,889	542,361	31.04%	3,181,704	3,263,842	2.58%
Dollar	157,348	178,433	13.40%	1,072,946	988,572	-7.86%
Payless	28,106	106,675	279.55%	28,106	563,597	1905.26%
	3,675,899	4,149,800	12.89%	23,882,056	24,894,359	4.24%
Restaurant						
Wendy's	125,714	133,656	6.32%	806,008	837,135	3.86%
Sam Snead's Tavern	196,663	261,648	33.04%	1,567,707	1,904,650	21.49%
	322,377	395,304	22.62%	2,373,715	2,741,785	15.51%
Terminal						
Flyby Vintage	0	0		6,049	0	-100.00%
Tapia Cigars	0	4,523		0	40,651	
Paradies	361,692	410,661	13.54%	2,260,294	2,520,364	11.51%
Piera's Salon	8,350	8,905	6.65%	55,007	59,064	7.38%
Sunglass Warehouse	48,193	51,294	6.43%	298,917	260,929	-12.71%
Flip Flop Stop	37,832	46,436	22.74%	227,103	235,359	3.64%
Host	461,067	489,014	6.06%	2,941,586	3,142,405	6.83%
	917,134	1,010,833	10.22%	5,788,956	6,258,772	8.12%
Vending						
GA Lottery	23,635	30,350	28.41%	139,155	201,328	44.68%
Zoom	10,088	10,525	4.33%	64,732	70,048	8.21%
Amusement Services	0	0		5,997	0	-100.00%
Willies Shoeshine	1,148	723	-37.02%	6,984	7,065	1.16%
	34,871	41,598	19.29%	216,868	278,441	28.39%
TOTAL GROSS RECEIPTS	8,780,213	10,070,635	14.70%	57,033,563	63,342,476	11.06%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

July 2015

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Golf						
Gallea Golf	5,972	6,339	6.15%	39,161	39,735	1.47%
	5,972	6,339	6.15%	39,161	39,735	1.47%
Ground Handling						
GAT	1,165	499	-57.17%	5,649	7,759	37.35%
Delta Global	1,335	1,205	-9.74%	9,553	7,938	-16.91%
Delta Global United	5,749	3,543	-38.37%	18,954	23,599	24.51%
Jetstream	1,905	1,984	4.15%	13,182	12,664	-3.93%
	10,154	7,231	-28.79%	47,338	51,960	9.76%
Ground Trans						
K-Shuttle	1,252	1,352	7.99%	12,864	10,758	-16.37%
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Hotel						
Quail Run Lodge	4,131	4,332	4.87%	28,405	29,286	3.10%
Fairfield Inn	8,166	9,905	21.30%	60,836	67,797	11.44%
Hyatt Place	0	12,876		0	74,478	
Hilton Garden Inn	11,628	15,950	37.17%	80,068	103,855	29.71%
Springhill Suites	10,598	13,302	25.51%	77,478	87,750	13.26%
Holiday Inn Express	11,114	12,468	12.18%	74,073	82,064	10.79%
Staybridge Suites	12,322	12,337	0.12%	78,999	83,150	5.25%
Double Tree	12,192	14,508	19.00%	74,362	98,863	32.95%
Country Inn	8,693	9,951	14.47%	56,509	61,280	8.44%
Candlewood Suites	6,571	8,881	35.15%	41,760	53,222	27.45%
Wingate Inn	9,206	9,878	7.30%	56,248	62,080	10.37%
Towneplace Suites	6,799	8,234	21.11%	48,493	53,261	9.83%
Comfort Suites	8,112	9,420	16.12%	53,128	61,884	16.48%
Hampton Inn	14,981	16,218	8.26%	102,497	114,056	11.28%
	124,513	158,260	27.10%	832,856	1,033,026	24.03%
Miscellaneous						
Williamsburg Travel	1,966	2,391	21.62%	13,453	19,669	46.21%
Lamar Advertising	3,587	3,653	1.84%	19,282	25,892	34.28%
Ekta Shell Station	3,476	3,793	9.12%	20,553	22,111	7.58%
Fast Fuel	2,880	3,027	5.10%	17,246	18,255	5.85%
Sharp Details	0	100		0	100	
Allen Groupe	0	100		0	200	
	11,909	13,064	9.70%	70,534	86,227	22.25%
Parking						

9/2/2015

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Airport Parking	522,319	576,226	10.32%	3,341,053	3,619,711	8.34%
	522,319	576,226	10.32%	3,341,053	3,619,711	8.34%
Rental Car						
Avis	51,199	53,653	4.79%	320,345	294,181	-8.17%
Hertz	85,502	86,579	1.26%	578,269	552,656	-4.43%
Vanguard	67,538	91,975	36.18%	406,068	575,038	41.61%
Budget	50,749	43,594	-14.10%	324,201	263,313	-18.78%
Thrifty	29,593	31,516	6.50%	184,351	159,472	-13.50%
Enterprise	38,285	50,168	31.04%	294,309	301,906	2.58%
Dollar	14,555	16,505	13.40%	99,248	91,443	-7.86%
Payless	2,600	9,867	279.50%	2,600	52,132	1905.08%
	340,021	383,857	12.89%	2,209,391	2,290,141	3.65%
Restaurant						
Wendy's	5,531	6,549	18.41%	35,464	41,020	15.67%
Sam Snead's Tavern	8,162	10,418	27.64%	65,060	78,160	20.14%
	13,693	16,967	23.91%	100,524	119,180	18.56%
Terminal						
Flyby Vintage	0	0		605	0	-100.00%
Tapia Cigars	0	727		0	5,052	
Paradies	54,254	61,599	13.54%	339,045	378,054	11.51%
Piera's Salon	835	890	6.59%	5,500	5,906	7.38%
Sunglass Warehouse	4,819	5,129	6.43%	29,891	26,092	-12.71%
Flip Flop Stop	3,783	4,644	22.76%	22,709	23,536	3.64%
Host	47,067	49,850	5.91%	301,549	325,796	8.04%
	110,758	122,839	10.91%	699,299	764,436	9.31%
Vending						
GA Lottery	1,418	1,821	28.42%	8,351	12,079	44.64%
Zoom	706	737	4.39%	4,531	4,903	8.21%
Amusement Services	0	0		2,399	0	-100.00%
Willies Shoeshine	0	0		0	0	
	2,124	2,558	20.43%	15,281	16,982	11.13%
TOTAL TENANT PAYMENTS	1,142,715	1,288,693	12.77%	7,368,301	8,032,156	9.01%