

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

January 2017

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	37,048	57,619	55.53%	37,048	57,619	55.53%
Delta Global	24,704	25,518	3.30%	24,704	25,518	3.30%
Delta Global United	105,495	0	-100.00%	105,495	0	-100.00%
Jetstream	50,817	57,778	13.70%	50,817	57,778	13.70%
	218,064	140,915	-35.38%	218,064	140,915	-35.38%
Ground Trans						
K-Shuttle	18,766	17,927	-4.47%	18,766	17,927	-4.47%
	18,766	17,927	-4.47%	18,766	17,927	-4.47%
Hotel						
Quail Run Lodge	87,860	89,535	1.91%	87,860	89,535	1.91%
Fairfield Inn	132,091	165,850	25.56%	132,091	165,850	25.56%
Hyatt Place	156,028	179,571	15.09%	156,028	179,571	15.09%
Hilton Garden Inn	270,439	291,609	7.83%	270,439	291,609	7.83%
Springhill Suites	187,168	208,929	11.63%	187,168	208,929	11.63%
Holiday Inn Express	209,198	211,331	1.02%	209,198	211,331	1.02%
Staybridge Suites	166,378	234,671	41.05%	166,378	234,671	41.05%
Double Tree	241,922	273,769	13.16%	241,922	273,769	13.16%
Country Inn	113,150	135,269	19.55%	113,150	135,269	19.55%
Candlewood Suites	133,611	181,448	35.80%	133,611	181,448	35.80%
Wingate Inn	105,197	143,775	36.67%	105,197	143,775	36.67%
Towneplace Suites	112,753	133,813	18.68%	112,753	133,813	18.68%
Comfort Suites	156,115	159,260	2.01%	156,115	159,260	2.01%
Hampton Inn	299,541	262,539	-12.35%	299,541	262,539	-12.35%
	2,371,451	2,671,369	12.65%	2,371,451	2,671,369	12.65%
Miscellaneous						
Circle K	0	131,481		0	131,481	
CARma Auto Care	27,549	34,708	25.99%	27,549	34,708	25.99%
Williamsburg Travel	21,388	6,663	-68.85%	21,388	6,663	-68.85%
Lamar Advertising	8,967	9,006	0.43%	8,967	9,006	0.43%
Ekta Shell Station	54,947	72,032	31.09%	54,947	72,032	31.09%
Fast Fuel	45,712	57,948	26.77%	45,712	57,948	26.77%
Gallea Golf	67,463	84,291	24.94%	67,463	84,291	24.94%
Sharp Details	2,180	1,825	-16.28%	2,180	1,825	-16.28%
	228,206	397,954	74.38%	228,206	397,954	74.38%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Parking						
Airport Parking	507,858	563,575	10.97%	507,858	563,575	10.97%
	507,858	563,575	10.97%	507,858	563,575	10.97%
Rental Car						
Avis	292,927	311,031	6.18%	292,927	311,031	6.18%
Hertz	502,055	607,644	21.03%	502,055	607,644	21.03%
Vanguard	599,569	693,266	15.63%	599,569	693,266	15.63%
Budget	222,948	241,322	8.24%	222,948	241,322	8.24%
Thrifty	142,248	140,689	-1.10%	142,248	140,689	-1.10%
Enterprise	304,164	431,277	41.79%	304,164	431,277	41.79%
Dollar	75,068	65,257	-13.07%	75,068	65,257	-13.07%
Payless	44,129	57,924	31.26%	44,129	57,924	31.26%
	2,183,108	2,548,410	16.73%	2,183,108	2,548,410	16.73%
Restaurant						
Wendy's	107,707	108,898	1.11%	107,707	108,898	1.11%
201 Seafood	0	160,515		0	160,515	
Sam Snead's Tavern	265,899	253,117	-4.81%	265,899	253,117	-4.81%
	373,606	522,530	39.86%	373,606	522,530	39.86%
Terminal						
Tapia Cigars	2,704	3,597	33.03%	2,704	3,597	33.03%
Paradies	221,946	289,601	30.48%	221,946	289,601	30.48%
Piera's Salon	6,668	6,628	-0.60%	6,668	6,628	-0.60%
Sunglass Warehouse	13,939	18,426	32.19%	13,939	18,426	32.19%
Flip Flop Stop	9,889	13,276	34.25%	9,889	13,276	34.25%
Beads on the Vine	0	12,606		0	12,606	
The Salt Table	0	3,770		0	3,770	
Host	322,539	396,825	23.03%	322,539	396,825	23.03%
	577,685	744,729	28.92%	577,685	744,729	28.92%
Vending						
GA Lottery	34,327	26,957	-21.47%	34,327	26,957	-21.47%
Zoom	6,748	9,469	40.32%	6,748	9,469	40.32%
Willies Shoeshine	1,075	1,073	-0.19%	1,075	1,073	-0.19%
	42,150	37,499	-11.03%	42,150	37,499	-11.03%
TOTAL GROSS RECEIPTS	6,520,894	7,644,908	17.24%	6,520,894	7,644,908	17.24%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

January 2017

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	1,111	1,729	55.63%	1,111	1,729	55.63%
Delta Global	741	766	3.37%	741	766	3.37%
Delta Global United	3,165	0	-100.00%	3,165	0	-100.00%
Jetstream	1,525	1,733	13.64%	1,525	1,733	13.64%
	6,542	4,228	-35.37%	6,542	4,228	-35.37%
Ground Trans						
K-Shuttle	798	754	-5.51%	798	754	-5.51%
	798	754	-5.51%	798	754	-5.51%
Hotel						
Quail Run Lodge	4,305	4,387	1.90%	4,305	4,387	1.90%
Fairfield Inn	6,472	8,127	25.57%	6,472	8,127	25.57%
Hyatt Place	7,645	8,799	15.09%	7,645	8,799	15.09%
Hilton Garden Inn	11,358	12,248	7.84%	11,358	12,248	7.84%
Springhill Suites	9,171	10,238	11.63%	9,171	10,238	11.63%
Holiday Inn Express	10,251	10,355	1.01%	10,251	10,355	1.01%
Staybridge Suites	8,153	11,499	41.04%	8,153	11,499	41.04%
Double Tree	11,854	13,415	13.17%	11,854	13,415	13.17%
Country Inn	5,544	6,628	19.55%	5,544	6,628	19.55%
Candlewood Suites	6,547	8,891	35.80%	6,547	8,891	35.80%
Wingate Inn	5,155	7,045	36.66%	5,155	7,045	36.66%
Towneplace Suites	5,525	6,557	18.68%	5,525	6,557	18.68%
Comfort Suites	7,650	7,804	2.01%	7,650	7,804	2.01%
Hampton Inn	14,678	12,864	-12.36%	14,678	12,864	-12.36%
	114,308	128,857	12.73%	114,308	128,857	12.73%
Miscellaneous						
Circle K	0	3,813		0	3,813	
CARma Auto Care	500	1,388	177.60%	500	1,388	177.60%
Williamsburg Travel	2,139	666	-68.86%	2,139	666	-68.86%
Lamar Advertising	3,626	3,621	-0.14%	3,626	3,621	-0.14%
Ekta Shell Station	2,692	3,530	31.13%	2,692	3,530	31.13%
Fast Fuel	2,240	2,839	26.74%	2,240	2,839	26.74%
Gallea Golf	2,684	3,382	26.01%	2,684	3,382	26.01%
Sharp Details	109	100	-8.26%	109	100	-8.26%
	13,990	19,339	38.23%	13,990	19,339	38.23%
Parking						
Airport Parking	507,858	563,575	10.97%	507,858	563,575	10.97%

3/15/2017

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	507,858	563,575	10.97%	507,858	563,575	10.97%
Rental Car						
Avis	27,096	28,770	6.18%	27,096	28,770	6.18%
Hertz	46,440	56,207	21.03%	46,440	56,207	21.03%
Vanguard	55,460	64,127	15.63%	55,460	64,127	15.63%
Budget	20,623	22,322	8.24%	20,623	22,322	8.24%
Thrifty	13,158	13,014	-1.09%	13,158	13,014	-1.09%
Enterprise	28,135	39,893	41.79%	28,135	39,893	41.79%
Dollar	6,944	6,036	-13.08%	6,944	6,036	-13.08%
Payless	4,082	5,358	31.26%	4,082	5,358	31.26%
	201,938	235,727	16.73%	201,938	235,727	16.73%
Restaurant						
Wendy's	5,278	5,336	1.10%	5,278	5,336	1.10%
201 Seafood	0	500		0	500	
Sam Snead's Tavern	11,035	12,403	12.40%	11,035	12,403	12.40%
	16,313	18,239	11.81%	16,313	18,239	11.81%
Terminal						
Tapia Cigars	270	360	33.33%	270	360	33.33%
Paradies	33,292	43,440	30.48%	33,292	43,440	30.48%
Piera's Salon	667	663	-0.60%	667	663	-0.60%
Sunglass Warehouse	1,394	1,843	32.21%	1,394	1,843	32.21%
Flip Flop Stop	989	1,328	34.28%	989	1,328	34.28%
Beads on the Vine	0	1,261		0	1,261	
The Salt Table	0	610		0	610	
Host	36,984	45,842	23.95%	36,984	45,842	23.95%
	73,596	95,347	29.55%	73,596	95,347	29.55%
Vending						
GA Lottery	2,060	1,617	-21.50%	2,060	1,617	-21.50%
Zoom	472	663	40.47%	472	663	40.47%
Willies Shoeshine	0	0		0	0	
	2,532	2,280	-9.95%	2,532	2,280	-9.95%
TOTAL TENANT PAYMENTS	937,875	1,068,346	13.91%	937,875	1,068,346	13.91%