

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

October 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	36,139	50,617	40.06%	376,799	499,665	32.61%
Delta Global	35,556	39,757	11.82%	378,455	404,884	6.98%
Delta Global United	128,628	113,415	-11.83%	1,044,984	1,152,059	10.25%
Jetstream	70,932	60,752	-14.35%	625,872	632,529	1.06%
	271,255	264,541	-2.48%	2,426,110	2,689,137	10.84%
Ground Trans						
K-Shuttle	62,852	34,590	-44.97%	453,761	412,336	-9.13%
	62,852	34,590	-44.97%	453,761	412,336	-9.13%
Hotel						
Quail Run Lodge	85,030	89,831	5.65%	854,557	870,168	1.83%
Fairfield Inn	189,509	227,950	20.28%	1,890,489	1,873,601	-0.89%
Hyatt Place	196,466	261,446	33.07%	2,039,214	2,164,322	6.14%
Hilton Garden Inn	346,060	433,341	25.22%	3,424,721	3,608,094	5.35%
Springhill Suites	236,231	310,578	31.47%	2,532,907	2,460,894	-2.84%
Holiday Inn Express	211,582	255,076	20.56%	2,307,061	2,336,889	1.29%
Staybridge Suites	169,791	280,475	65.19%	2,309,656	2,194,729	-4.98%
Double Tree	293,560	327,905	11.70%	2,817,361	2,876,478	2.10%
Country Inn	165,246	248,247	50.23%	1,698,779	1,734,822	2.12%
Candlewood Suites	141,204	212,243	50.31%	1,533,829	1,770,818	15.45%
Wingate Inn	194,249	222,390	14.49%	1,791,620	1,826,528	1.95%
Towneplace Suites	172,177	195,394	13.48%	1,579,314	1,542,965	-2.30%
Comfort Suites	182,248	246,844	35.44%	1,774,751	1,831,346	3.19%
Hampton Inn	295,057	350,009	18.62%	3,174,628	3,212,113	1.18%
	2,878,410	3,661,729	27.21%	29,728,887	30,303,767	1.93%
Miscellaneous						
CARma Auto Care	13,456	20,540	52.65%	37,823	268,772	610.60%
Williamsburg Travel	20,579	7,562	-63.25%	255,549	114,980	-55.01%
Lamar Advertising	10,795	8,962	-16.98%	93,200	92,820	-0.41%
Ekta Shell Station	59,638	83,116	39.37%	628,020	673,793	7.29%
Fast Fuel	55,762	69,131	23.98%	543,754	594,028	9.25%
Gallea Golf	137,795	134,966	-2.05%	1,393,914	1,313,238	-5.79%
Sharp Details	1,550	0	-100.00%	2,745	10,278	274.43%
Allen Groupe	0	0		1,500	0	-100.00%
	299,575	324,277	8.25%	2,956,505	3,067,909	3.77%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Parking						
Airport Parking	621,078	641,850	3.34%	5,377,638	5,792,520	7.71%
	621,078	641,850	3.34%	5,377,638	5,792,520	7.71%
Rental Car						
Avis	545,401	537,999	-1.36%	4,824,991	5,132,921	6.38%
Hertz	1,033,078	957,485	-7.32%	8,863,812	8,725,458	-1.56%
Vanguard	966,241	1,022,886	5.86%	9,079,384	9,799,472	7.93%
Budget	460,406	380,029	-17.46%	4,171,930	3,832,938	-8.13%
Thrifty	220,850	273,140	23.68%	2,468,512	2,634,041	6.71%
Enterprise	516,903	538,063	4.09%	4,823,357	5,220,773	8.24%
Dollar	144,771	133,261	-7.95%	1,443,336	1,517,835	5.16%
Payless	104,769	76,856	-26.64%	863,785	816,171	-5.51%
	3,992,419	3,919,719	-1.82%	36,539,107	37,679,609	3.12%
Restaurant						
Wendy's	120,010	111,405	-7.17%	1,188,820	1,189,675	0.07%
Sam Snead's Tavern	246,564	264,121	7.12%	2,610,771	2,585,605	-0.96%
	366,574	375,526	2.44%	3,799,591	3,775,280	-0.64%
Terminal						
Tapia Cigars	6,872	5,502	-19.94%	60,908	57,009	-6.40%
Paradies	403,973	393,661	-2.55%	3,664,666	3,993,346	8.97%
Piera's Salon	8,171	7,806	-4.47%	85,425	75,007	-12.20%
Sunglass Warehouse	33,794	24,137	-28.58%	366,552	297,221	-18.91%
Flip Flop Stop	31,842	21,836	-31.42%	336,474	322,864	-4.04%
Beads on the Vine	0	9,870		0	81,772	
Host	503,714	467,927	-7.10%	4,628,561	5,003,357	8.10%
	988,366	930,739	-5.83%	9,142,586	9,830,576	7.53%
Vending						
GA Lottery	31,143	25,570	-17.89%	290,870	303,676	4.40%
Zoom	10,386	8,632	-16.89%	98,539	91,704	-6.94%
Willies Shoeshine	1,313	939	-28.48%	10,203	11,471	12.43%
	42,842	35,141	-17.98%	399,612	406,851	1.81%
TOTAL GROSS RECEIPTS	9,523,371	10,188,112	6.98%	90,823,797	93,957,985	3.45%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

October 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	1,084	1,519	40.13%	11,302	14,990	32.63%
Delta Global	1,067	1,193	11.81%	11,355	12,147	6.97%
Delta Global United	3,859	3,402	-11.84%	31,351	34,561	10.24%
Jetstream	2,128	1,823	-14.33%	18,777	18,976	1.06%
	8,138	7,937	-2.47%	72,785	80,674	10.84%
Ground Trans						
K-Shuttle	2,382	1,316	-44.75%	16,356	14,388	-12.03%
	2,382	1,316	-44.75%	16,356	14,388	-12.03%
Hotel						
Quail Run Lodge	4,166	4,402	5.66%	41,873	42,639	1.83%
Fairfield Inn	9,286	11,170	20.29%	92,635	91,807	-0.89%
Hyatt Place	9,627	12,811	33.07%	99,921	106,051	6.13%
Hilton Garden Inn	14,535	18,200	25.21%	143,839	151,540	5.35%
Springhill Suites	11,575	15,218	31.47%	123,881	120,584	-2.66%
Holiday Inn Express	10,368	12,499	20.55%	113,047	114,510	1.29%
Staybridge Suites	8,320	13,743	65.18%	113,174	107,542	-4.98%
Double Tree	14,384	16,067	11.70%	138,052	140,946	2.10%
Country Inn	8,097	12,164	50.23%	83,234	85,005	2.13%
Candlewood Suites	6,919	10,400	50.31%	75,158	86,772	15.45%
Wingate Inn	9,518	10,897	14.49%	87,792	89,500	1.95%
Towneplace Suites	8,437	9,574	13.48%	77,386	75,605	-2.30%
Comfort Suites	8,930	12,095	35.44%	86,962	89,736	3.19%
Hampton Inn	14,458	17,150	18.62%	155,557	157,394	1.18%
	138,620	176,390	27.25%	1,432,511	1,459,631	1.89%
Miscellaneous						
CARma Auto Care	500	500	0.00%	2,000	7,300	265.00%
Williamsburg Travel	2,058	756	-63.27%	25,556	11,498	-55.01%
Lamar Advertising	4,266	3,605	-15.49%	37,464	37,248	-0.58%
Ekta Shell Station	2,922	4,073	39.39%	31,332	33,291	6.25%
Fast Fuel	2,732	3,387	23.98%	26,645	29,106	9.24%
Gallea Golf	5,434	5,483	0.90%	55,259	52,662	-4.70%
Sharp Details	100	100	0.00%	400	1,062	165.50%
Allen Groupe	0	0		400	0	-100.00%
	18,012	17,904	-0.60%	179,056	172,167	-3.85%
Parking						
Airport Parking	621,078	641,850	3.34%	5,377,638	5,792,520	7.71%

12/14/2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	621,078	641,850	3.34%	5,377,638	5,792,520	7.71%
Rental Car						
Avis	50,450	49,765	-1.36%	446,312	474,796	6.38%
Hertz	95,560	88,567	-7.32%	819,902	807,104	-1.56%
Vanguard	89,377	94,617	5.86%	839,844	906,450	7.93%
Budget	42,588	35,153	-17.46%	385,906	354,548	-8.13%
Thrifty	20,429	25,265	23.67%	228,338	243,648	6.70%
Enterprise	47,813	49,771	4.10%	446,161	482,921	8.24%
Dollar	13,391	12,327	-7.95%	133,508	140,402	5.16%
Payless	9,691	7,109	-26.64%	79,900	75,496	-5.51%
	369,299	362,574	-1.82%	3,379,871	3,485,365	3.12%
Restaurant						
Wendy's	5,880	5,459	-7.16%	58,252	58,294	0.07%
Sam Snead's Tavern	10,232	10,961	7.12%	107,463	107,304	-0.15%
	16,112	16,420	1.91%	165,715	165,598	-0.07%
Terminal						
Tapia Cigars	783	550	-29.76%	8,001	5,713	-28.60%
Paradies	60,596	59,049	-2.55%	549,699	599,002	8.97%
Piera's Salon	817	781	-4.41%	8,542	7,500	-12.20%
Sunglass Warehouse	3,379	2,414	-28.56%	36,654	29,721	-18.91%
Flip Flop Stop	3,184	2,184	-31.41%	33,648	32,287	-4.04%
Beads on the Vine	0	987		0	5,854	
Host	52,971	54,333	2.57%	482,245	580,609	20.40%
	121,730	120,298	-1.18%	1,118,789	1,260,686	12.68%
Vending						
GA Lottery	1,869	1,534	-17.92%	17,452	18,223	4.42%
Zoom	727	604	-16.92%	6,898	6,418	-6.96%
Willies Shoeshine	0	0		0	0	
	2,596	2,138	-17.64%	24,350	24,641	1.20%
TOTAL TENANT PAYMENTS	1,297,967	1,346,827	3.76%	11,767,071	12,455,670	5.85%