

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

February 2017

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	31,699	17,311	-45.39%	68,747	74,930	8.99%
Delta Global	36,137	37,878	4.82%	60,841	63,396	4.20%
Delta Global United	79,748	235,779	195.66%	185,243	235,779	27.28%
Jetstream	52,388	56,225	7.32%	103,205	114,003	10.46%
	199,972	347,193	73.62%	418,036	488,108	16.76%
Ground Trans						
K-Shuttle	31,971	24,720	-22.68%	50,737	42,647	-15.94%
	31,971	24,720	-22.68%	50,737	42,647	-15.94%
Hotel						
Quail Run Lodge	82,006	82,819	0.99%	169,866	172,354	1.46%
Fairfield Inn	167,406	193,589	15.64%	299,497	359,439	20.01%
Hyatt Place	160,711	191,823	19.36%	316,739	371,394	17.26%
Hilton Garden Inn	335,405	345,763	3.09%	605,844	637,372	5.20%
Springhill Suites	215,402	231,344	7.40%	402,570	440,273	9.37%
Holiday Inn Express	229,095	228,579	-0.23%	438,293	439,910	0.37%
Staybridge Suites	171,864	233,345	35.77%	338,242	468,016	38.37%
Double Tree	240,255	281,612	17.21%	482,177	555,381	15.18%
Country Inn	112,774	151,203	34.08%	225,924	286,472	26.80%
Candlewood Suites	131,694	171,741	30.41%	265,305	353,189	33.13%
Wingate Inn	144,280	159,578	10.60%	249,477	303,353	21.60%
Towneplace Suites	130,448	156,535	20.00%	243,201	290,348	19.39%
Comfort Suites	167,579	161,834	-3.43%	323,694	321,094	-0.80%
Hampton Inn	300,382	301,804	0.47%	599,923	564,343	-5.93%
	2,589,301	2,891,569	11.67%	4,960,752	5,562,938	12.14%
Miscellaneous						
Circle K	0	125,308		0	256,789	
CARma Auto Care	19,335	45,898	137.38%	46,884	80,606	71.93%
Williamsburg Travel	22,312	10,744	-51.85%	43,700	17,407	-60.17%
Lamar Advertising	8,967	9,006	0.43%	17,934	18,012	0.43%
Ekta Shell Station	55,173	73,025	32.36%	110,120	145,057	31.73%
Fast Fuel	50,088	56,925	13.65%	95,800	114,873	19.91%
Gallea Golf	88,925	107,023	20.35%	156,388	191,314	22.33%
Sharp Details	0	250		2,180	2,075	-4.82%
	244,800	428,179	74.91%	473,006	826,133	74.66%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Parking						
Airport Parking	481,027	502,992	4.57%	988,885	1,066,567	7.86%
	481,027	502,992	4.57%	988,885	1,066,567	7.86%
Rental Car						
Avis	361,812	323,872	-10.49%	654,739	634,903	-3.03%
Hertz	625,486	673,099	7.61%	1,127,541	1,280,743	13.59%
Vanguard	681,169	771,450	13.25%	1,280,738	1,464,716	14.36%
Budget	275,889	335,386	21.57%	498,837	576,708	15.61%
Thrifty	168,787	158,208	-6.27%	311,035	298,897	-3.90%
Enterprise	362,510	479,066	32.15%	666,674	910,343	36.55%
Dollar	109,077	72,877	-33.19%	184,145	138,134	-24.99%
Payless	69,513	72,141	3.78%	113,642	130,065	14.45%
	2,654,243	2,886,099	8.74%	4,837,351	5,434,509	12.34%
Restaurant						
Wendy's	107,655	104,208	-3.20%	215,362	213,106	-1.05%
201 Seafood	0	154,681		0	315,196	
Sam Snead's Tavern	275,363	249,611	-9.35%	541,262	502,728	-7.12%
	383,018	508,500	32.76%	756,624	1,031,030	36.27%
Terminal						
Tapia Cigars	2,775	3,955	42.52%	5,479	7,552	37.84%
Paradies	264,315	310,706	17.55%	486,261	600,307	23.45%
Piera's Salon	6,714	6,844	1.94%	13,382	13,472	0.67%
Sunglass Warehouse	18,178	21,292	17.13%	32,117	39,718	23.67%
Flip Flop Stop	12,822	19,818	54.56%	22,711	33,094	45.72%
Beads on the Vine	0	12,029		0	24,635	
The Salt Table	0	6,256		0	10,026	
Host	367,837	381,210	3.64%	690,376	778,035	12.70%
	672,641	762,110	13.30%	1,250,326	1,506,839	20.52%
Vending						
GA Lottery	29,301	28,430	-2.97%	63,628	55,387	-12.95%
Zoom	6,742	9,683	43.62%	13,490	19,152	41.97%
Willies Shoeshine	1,118	898	-19.68%	2,193	1,971	-10.12%
	37,161	39,011	4.98%	79,311	76,510	-3.53%
TOTAL GROSS RECEIPTS	7,294,134	8,390,373	15.03%	13,815,028	16,035,281	16.07%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

February 2017

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
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Ground Handling

GAT	951	519	-45.43%	2,062	2,248	9.02%
Delta Global	1,084	1,136	4.80%	1,825	1,902	4.22%
Delta Global United	2,392	7,073	195.69%	5,557	7,073	27.28%
Jetstream	1,572	1,687	7.32%	3,097	3,420	10.43%
	5,999	10,415	73.61%	12,541	14,643	16.76%

Ground Trans

K-Shuttle	1,376	1,212	-11.92%	2,174	1,966	-9.57%
	1,376	1,212	-11.92%	2,174	1,966	-9.57%

Hotel

Quail Run Lodge	4,018	4,058	1.00%	8,323	8,445	1.47%
Fairfield Inn	8,203	9,486	15.64%	14,675	17,613	20.02%
Hyatt Place	7,875	9,399	19.35%	15,520	18,198	17.26%
Hilton Garden Inn	14,087	14,522	3.09%	25,445	26,770	5.21%
Springhill Suites	10,555	11,336	7.40%	19,726	21,574	9.37%
Holiday Inn Express	11,226	11,200	-0.23%	21,477	21,555	0.36%
Staybridge Suites	8,421	11,434	35.78%	16,574	22,933	38.37%
Double Tree	11,772	13,799	17.22%	23,626	27,214	15.19%
Country Inn	5,526	7,409	34.08%	11,070	14,037	26.80%
Candlewood Suites	6,453	8,415	30.40%	13,000	17,306	33.12%
Wingate Inn	7,070	7,819	10.59%	12,225	14,864	21.59%
Towneplace Suites	6,392	7,670	19.99%	11,917	14,227	19.38%
Comfort Suites	8,211	7,930	-3.42%	15,861	15,734	-0.80%
Hampton Inn	14,719	14,788	0.47%	29,397	27,652	-5.94%
	124,528	139,265	11.83%	238,836	268,122	12.26%

Miscellaneous

Circle K	0	3,634		0	7,447	
CARma Auto Care	500	2,524	404.80%	1,000	3,912	291.20%
Williamsburg Travel	2,231	1,074	-51.86%	4,370	1,740	-60.18%
Lamar Advertising	3,626	3,621	-0.14%	7,252	7,242	-0.14%
Ekta Shell Station	2,704	3,578	32.32%	5,396	7,108	31.73%
Fast Fuel	2,454	2,789	13.65%	4,694	5,628	19.90%
Gallea Golf	3,605	4,321	19.86%	6,289	7,703	22.48%
Sharp Details	100	100	0.00%	209	200	-4.31%
	15,220	21,641	42.19%	29,210	40,980	40.29%

Parking

Airport Parking	481,027	502,992	4.57%	988,885	1,066,567	7.86%
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4/19/2017

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	481,027	502,992	4.57%	988,885	1,066,567	7.86%
Rental Car						
Avis	33,468	29,958	-10.49%	60,564	58,728	-3.03%
Hertz	57,857	62,262	7.61%	104,297	118,469	13.59%
Vanguard	63,008	71,359	13.25%	118,468	135,486	14.37%
Budget	25,520	31,023	21.56%	46,143	53,345	15.61%
Thrifty	15,613	14,634	-6.27%	28,771	27,648	-3.90%
Enterprise	33,532	44,314	32.15%	61,667	84,207	36.55%
Dollar	10,090	6,741	-33.19%	17,034	12,777	-24.99%
Payless	6,430	6,673	3.78%	10,512	12,031	14.45%
	245,518	266,964	8.74%	447,456	502,691	12.34%
Restaurant						
Wendy's	5,275	5,106	-3.20%	10,553	10,442	-1.05%
201 Seafood	0	500		0	1,000	
Sam Snead's Tavern	11,428	12,231	7.03%	22,463	24,634	9.66%
	16,703	17,837	6.79%	33,016	36,076	9.27%
Terminal						
Tapia Cigars	291	395	35.74%	561	755	34.58%
Paradies	39,647	46,606	17.55%	72,939	90,046	23.45%
Piera's Salon	671	684	1.94%	1,338	1,347	0.67%
Sunglass Warehouse	1,818	2,129	17.11%	3,212	3,972	23.66%
Flip Flop Stop	1,282	1,982	54.60%	2,271	3,310	45.75%
Beads on the Vine	0	1,203		0	2,464	
The Salt Table	0	727		0	1,337	
Host	42,817	43,194	0.88%	79,801	89,036	11.57%
	86,526	96,920	12.01%	160,122	192,267	20.08%
Vending						
GA Lottery	1,758	1,706	-2.96%	3,818	3,323	-12.96%
Zoom	472	678	43.64%	944	1,341	42.06%
Willies Shoeshine	0	0		0	0	
	2,230	2,384	6.91%	4,762	4,664	-2.06%
TOTAL TENANT PAYMENTS	979,127	1,059,630	8.22%	1,917,002	2,127,976	11.01%