

# TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

June 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
<b>Ground Handling</b>						
GAT	53,380	66,867	25.27%	242,050	277,469	14.63%
Delta Global	38,511	51,161	32.85%	224,367	232,785	3.75%
Delta Global United	106,451	102,515	-3.70%	668,496	722,487	8.08%
Jetstream	64,657	62,231	-3.75%	355,964	381,247	7.10%
	<b>262,999</b>	<b>282,774</b>	<b>7.52%</b>	<b>1,490,877</b>	<b>1,613,988</b>	<b>8.26%</b>
<b>Ground Trans</b>						
K-Shuttle	41,576	46,586	12.05%	252,836	243,396	-3.73%
	<b>41,576</b>	<b>46,586</b>	<b>12.05%</b>	<b>252,836</b>	<b>243,396</b>	<b>-3.73%</b>
<b>Hotel</b>						
Quail Run Lodge	81,530	86,082	5.58%	509,263	513,140	0.76%
Fairfield Inn	202,971	184,688	-9.01%	1,181,464	1,120,257	-5.18%
Hyatt Place	212,580	235,027	10.56%	1,257,208	1,308,726	4.10%
Hilton Garden Inn	346,935	377,904	8.93%	2,092,977	2,175,064	3.92%
Springhill Suites	255,427	249,368	-2.37%	1,524,071	1,440,466	-5.49%
Holiday Inn Express	231,342	230,830	-0.22%	1,420,321	1,420,990	0.05%
Staybridge Suites	237,148	231,246	-2.49%	1,445,168	1,275,700	-11.73%
Double Tree	275,634	294,217	6.74%	1,721,510	1,724,584	0.18%
Country Inn	175,717	180,742	2.86%	1,047,659	988,903	-5.61%
Candlewood Suites	164,265	179,749	9.43%	904,902	1,035,595	14.44%
Wingate Inn	174,705	193,066	10.51%	1,065,310	1,070,077	0.45%
Towneplace Suites	161,026	152,342	-5.39%	918,912	888,227	-3.34%
Comfort Suites	182,029	181,553	-0.26%	1,070,708	1,081,891	1.04%
Hampton Inn	323,182	310,971	-3.78%	1,996,690	1,947,720	-2.45%
	<b>3,024,491</b>	<b>3,087,785</b>	<b>2.09%</b>	<b>18,156,163</b>	<b>17,991,340</b>	<b>-0.91%</b>
<b>Miscellaneous</b>						
CARma Auto Care	0	24,144		0	155,627	
Williamsburg Travel	35,616	7,207	-79.76%	172,776	86,062	-50.19%
Lamar Advertising	12,295	8,912	-27.52%	55,270	55,222	-0.09%
Ekta Shell Station	62,081	66,703	7.45%	368,171	379,168	2.99%
Fast Fuel	59,084	60,896	3.07%	310,750	336,011	8.13%
Gallea Golf	116,871	146,402	25.27%	844,686	811,768	-3.90%
Sharp Details	0	925		0	8,170	
Allen Groupe	1,155	0	-100.00%	1,155	0	-100.00%
	<b>287,102</b>	<b>315,189</b>	<b>9.78%</b>	<b>1,752,808</b>	<b>1,832,028</b>	<b>4.52%</b>

7/29/2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
<b>Parking</b>						
Airport Parking	589,713	614,924	4.28%	3,043,485	3,317,824	9.01%
	<b>589,713</b>	<b>614,924</b>	<b>4.28%</b>	<b>3,043,485</b>	<b>3,317,824</b>	<b>9.01%</b>
<b>Rental Car</b>						
Avis	505,506	560,385	10.86%	2,632,738	2,957,568	12.34%
Hertz	848,141	917,490	8.18%	5,038,678	4,912,686	-2.50%
Vanguard	900,629	1,040,189	15.50%	5,222,297	5,490,651	5.14%
Budget	441,813	375,544	-15.00%	2,407,760	2,269,935	-5.72%
Thrifty	277,074	265,009	-4.35%	1,383,309	1,497,916	8.28%
Enterprise	496,150	605,522	22.04%	2,721,481	2,924,067	7.44%
Dollar	153,322	184,481	20.32%	810,139	897,707	10.81%
Payless	95,954	85,219	-11.19%	456,922	480,642	5.19%
	<b>3,718,589</b>	<b>4,033,839</b>	<b>8.48%</b>	<b>20,673,324</b>	<b>21,431,172</b>	<b>3.67%</b>
<b>Restaurant</b>						
Wendy's	126,339	126,136	-0.16%	703,479	705,837	0.34%
Sam Snead's Tavern	261,472	251,869	-3.67%	1,643,002	1,624,193	-1.14%
	<b>387,811</b>	<b>378,005</b>	<b>-2.53%</b>	<b>2,346,481</b>	<b>2,330,030</b>	<b>-0.70%</b>
<b>Terminal</b>						
Tapia Cigars	7,323	5,341	-27.07%	36,128	32,469	-10.13%
Paradies	390,885	451,072	15.40%	2,109,703	2,250,656	6.68%
Piera's Salon	6,754	7,262	7.52%	50,159	44,375	-11.53%
Sunglass Warehouse	47,795	39,192	-18.00%	209,635	165,406	-21.10%
Flip Flop Stop	42,857	41,920	-2.19%	188,923	189,998	0.57%
Beads on the Vine	0	13,719		0	14,692	
Host	506,411	572,955	13.14%	2,655,401	2,866,814	7.96%
	<b>1,002,025</b>	<b>1,131,461</b>	<b>12.92%</b>	<b>5,249,949</b>	<b>5,564,410</b>	<b>5.99%</b>
<b>Vending</b>						
GA Lottery	30,281	29,042	-4.09%	170,978	185,155	8.29%
Zoom	11,074	8,925	-19.41%	59,523	52,454	-11.88%
Willies Shoeshine	581	1,251	115.32%	6,342	7,350	15.89%
	<b>41,936</b>	<b>39,218</b>	<b>-6.48%</b>	<b>236,843</b>	<b>244,959</b>	<b>3.43%</b>
<b>TOTAL GROSS RECEIPTS</b>	<b>9,356,242</b>	<b>9,929,781</b>	<b>6.13%</b>	<b>53,202,766</b>	<b>54,569,147</b>	<b>2.57%</b>

# TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

June 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
<b>Ground Handling</b>						
GAT	1,601	2,006	25.30%	7,260	8,324	14.66%
Delta Global	1,155	1,535	32.90%	6,733	6,984	3.73%
Delta Global United	3,194	3,075	-3.73%	20,056	21,674	8.07%
Jetstream	1,940	1,867	-3.76%	10,680	11,438	7.10%
	<b>7,890</b>	<b>8,483</b>	<b>7.52%</b>	<b>44,729</b>	<b>48,420</b>	<b>8.25%</b>
<b>Ground Trans</b>						
K-Shuttle	1,442	1,360	-5.69%	9,406	8,758	-6.89%
	<b>1,442</b>	<b>1,360</b>	<b>-5.69%</b>	<b>9,406</b>	<b>8,758</b>	<b>-6.89%</b>
<b>Hotel</b>						
Quail Run Lodge	3,995	4,218	5.58%	24,954	25,144	0.76%
Fairfield Inn	9,946	9,050	-9.01%	57,892	54,893	-5.18%
Hyatt Place	10,416	11,516	10.56%	61,602	64,127	4.10%
Hilton Garden Inn	14,571	15,872	8.93%	87,905	91,353	3.92%
Springhill Suites	12,284	12,219	-0.53%	74,448	70,583	-5.19%
Holiday Inn Express	11,336	11,311	-0.22%	69,596	69,630	0.05%
Staybridge Suites	11,620	11,331	-2.49%	70,813	62,510	-11.73%
Double Tree	13,506	14,417	6.75%	84,355	84,504	0.18%
Country Inn	8,610	8,856	2.86%	51,329	48,455	-5.60%
Candlewood Suites	8,049	8,808	9.43%	44,341	50,745	14.44%
Wingate Inn	8,561	9,460	10.50%	52,202	52,434	0.44%
Towneplace Suites	7,890	7,465	-5.39%	45,027	43,524	-3.34%
Comfort Suites	8,919	8,896	-0.26%	52,464	53,013	1.05%
Hampton Inn	15,836	15,238	-3.78%	97,838	95,439	-2.45%
	<b>145,539</b>	<b>148,657</b>	<b>2.14%</b>	<b>874,766</b>	<b>866,354</b>	<b>-0.96%</b>
<b>Miscellaneous</b>						
CARma Auto Care	0	500		0	4,482	
Williamsburg Travel	3,562	721	-79.76%	17,278	8,607	-50.19%
Lamar Advertising	5,278	3,588	-32.02%	22,239	22,215	-0.11%
Ekta Shell Station	3,042	3,268	7.43%	18,318	18,579	1.42%
Fast Fuel	2,895	2,984	3.07%	15,228	16,464	8.12%
Gallea Golf	4,645	5,815	25.19%	33,396	32,461	-2.80%
Sharp Details	0	100		0	562	
Allen Groupe	100	0	-100.00%	100	0	-100.00%
	<b>19,522</b>	<b>16,976</b>	<b>-13.04%</b>	<b>106,559</b>	<b>103,370</b>	<b>-2.99%</b>
<b>Parking</b>						
Airport Parking	589,713	614,924	4.28%	3,043,485	3,317,824	9.01%

7/29/2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	589,713	614,924	4.28%	3,043,485	3,317,824	9.01%
<b>Rental Car</b>						
Avis	46,759	51,836	10.86%	243,528	273,576	12.34%
Hertz	78,453	84,868	8.18%	466,077	454,423	-2.50%
Vanguard	83,308	96,217	15.50%	483,063	507,885	5.14%
Budget	40,868	34,738	-15.00%	222,719	209,970	-5.72%
Thrifty	25,629	24,513	-4.35%	127,956	138,557	8.28%
Enterprise	45,894	56,011	22.04%	251,738	270,476	7.44%
Dollar	14,182	17,065	20.33%	74,938	83,039	10.81%
Payless	8,876	7,883	-11.19%	42,265	44,459	5.19%
	<b>343,969</b>	<b>373,131</b>	<b>8.48%</b>	<b>1,912,284</b>	<b>1,982,385</b>	<b>3.67%</b>
<b>Restaurant</b>						
Wendy's	6,191	6,181	-0.16%	34,471	34,586	0.33%
Sam Snead's Tavern	10,408	10,453	0.43%	67,742	67,405	-0.50%
	<b>16,599</b>	<b>16,634</b>	<b>0.21%</b>	<b>102,213</b>	<b>101,991</b>	<b>-0.22%</b>
<b>Terminal</b>						
Tapia Cigars	732	534	-27.05%	4,333	3,259	-24.79%
Paradies	58,633	67,661	15.40%	316,455	337,599	6.68%
Piera's Salon	675	726	7.56%	5,016	4,437	-11.54%
Sunglass Warehouse	4,780	3,919	-18.01%	20,963	16,540	-21.10%
Flip Flop Stop	4,286	4,192	-2.19%	18,892	19,000	0.57%
Beads on the Vine	0	250		0	500	
Host	52,733	66,288	25.70%	276,188	333,454	20.73%
	<b>121,839</b>	<b>143,570</b>	<b>17.84%</b>	<b>641,847</b>	<b>714,789</b>	<b>11.36%</b>
<b>Vending</b>						
GA Lottery	1,817	1,743	-4.07%	10,258	11,111	8.32%
Zoom	775	625	-19.35%	4,166	3,671	-11.88%
Willies Shoeshine	0	1		0	1	
	<b>2,592</b>	<b>2,369</b>	<b>-8.60%</b>	<b>14,424</b>	<b>14,783</b>	<b>2.49%</b>
<b>TOTAL TENANT PAYMENTS</b>	<b>1,249,105</b>	<b>1,326,104</b>	<b>6.16%</b>	<b>6,749,713</b>	<b>7,158,674</b>	<b>6.06%</b>