

# TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

September 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
<b>Ground Handling</b>						
GAT	49,062	73,278	49.36%	340,660	449,048	31.82%
Delta Global	35,016	40,769	16.43%	342,899	365,127	6.48%
Delta Global United	98,652	106,636	8.09%	916,356	1,038,644	13.35%
Jetstream	64,175	61,182	-4.66%	554,940	571,777	3.03%
	<b>246,905</b>	<b>281,865</b>	<b>14.16%</b>	<b>2,154,855</b>	<b>2,424,596</b>	<b>12.52%</b>
<b>Ground Trans</b>						
K-Shuttle	47,686	44,627	-6.41%	390,909	377,746	-3.37%
	<b>47,686</b>	<b>44,627</b>	<b>-6.41%</b>	<b>390,909</b>	<b>377,746</b>	<b>-3.37%</b>
<b>Hotel</b>						
Quail Run Lodge	82,827	87,445	5.58%	769,527	780,337	1.40%
Fairfield Inn	153,305	176,143	14.90%	1,700,980	1,645,651	-3.25%
Hyatt Place	150,086	173,958	15.91%	1,842,748	1,902,876	3.26%
Hilton Garden Inn	312,377	308,572	-1.22%	3,078,661	3,174,753	3.12%
Springhill Suites	241,688	222,360	-8.00%	2,296,676	2,150,316	-6.37%
Holiday Inn Express	206,401	212,650	3.03%	2,095,479	2,081,813	-0.65%
Staybridge Suites	202,729	215,640	6.37%	2,139,865	1,914,254	-10.54%
Double Tree	267,768	250,104	-6.60%	2,523,801	2,548,573	0.98%
Country Inn	131,041	153,837	17.40%	1,533,533	1,486,575	-3.06%
Candlewood Suites	137,437	161,996	17.87%	1,392,625	1,558,575	11.92%
Wingate Inn	166,363	159,049	-4.40%	1,597,371	1,604,138	0.42%
Towneplace Suites	158,643	147,716	-6.89%	1,407,137	1,347,571	-4.23%
Comfort Suites	162,880	154,259	-5.29%	1,592,503	1,584,502	-0.50%
Hampton Inn	263,699	300,771	14.06%	2,879,571	2,862,104	-0.61%
	<b>2,637,244</b>	<b>2,724,500</b>	<b>3.31%</b>	<b>26,850,477</b>	<b>26,642,038</b>	<b>-0.78%</b>
<b>Miscellaneous</b>						
CARma Auto Care	3,829	29,697	675.58%	24,367	248,232	918.72%
Williamsburg Travel	20,316	9,564	-52.92%	234,970	107,418	-54.28%
Lamar Advertising	9,045	10,762	18.98%	82,405	83,858	1.76%
Ekta Shell Station	60,418	64,124	6.13%	568,382	590,677	3.92%
Fast Fuel	56,512	58,118	2.84%	487,992	524,897	7.56%
Gallea Golf	133,129	118,953	-10.65%	1,256,119	1,178,272	-6.20%
Sharp Details	0	720		1,195	10,278	760.08%
Allen Groupe	0	0		1,500	0	-100.00%
	<b>283,249</b>	<b>291,938</b>	<b>3.07%</b>	<b>2,656,930</b>	<b>2,743,632</b>	<b>3.26%</b>

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
<b>Parking</b>						
Airport Parking	573,619	642,492	12.01%	4,756,560	5,150,670	8.29%
	<b>573,619</b>	<b>642,492</b>	<b>12.01%</b>	<b>4,756,560</b>	<b>5,150,670</b>	<b>8.29%</b>
<b>Rental Car</b>						
Avis	429,391	454,316	5.80%	4,279,590	4,594,922	7.37%
Hertz	824,144	924,400	12.16%	7,830,734	7,767,973	-0.80%
Vanguard	854,376	1,029,778	20.53%	8,113,143	8,776,586	8.18%
Budget	364,724	357,070	-2.10%	3,711,524	3,452,909	-6.97%
Thrifty	196,511	229,924	17.00%	2,247,662	2,360,901	5.04%
Enterprise	473,995	515,647	8.79%	4,306,454	4,682,710	8.74%
Dollar	118,369	114,591	-3.19%	1,298,565	1,384,574	6.62%
Payless	78,920	80,262	1.70%	759,016	739,315	-2.60%
	<b>3,340,430</b>	<b>3,705,988</b>	<b>10.94%</b>	<b>32,546,688</b>	<b>33,759,890</b>	<b>3.73%</b>
<b>Restaurant</b>						
Wendy's	107,901	109,036	1.05%	1,068,810	1,078,270	0.89%
Sam Snead's Tavern	221,359	216,322	-2.28%	2,364,207	2,321,484	-1.81%
	<b>329,260</b>	<b>325,358</b>	<b>-1.19%</b>	<b>3,433,017</b>	<b>3,399,754</b>	<b>-0.97%</b>
<b>Terminal</b>						
Tapia Cigars	5,797	7,810	34.72%	54,036	51,507	-4.68%
Paradies	346,822	434,099	25.16%	3,260,693	3,599,685	10.40%
Piera's Salon	8,838	7,484	-15.32%	77,254	67,201	-13.01%
Sunglass Warehouse	33,196	31,753	-4.35%	332,758	273,084	-17.93%
Flip Flop Stop	32,737	33,252	1.57%	304,632	301,028	-1.18%
Beads on the Vine	0	12,586		0	71,902	
Host	460,694	525,324	14.03%	4,124,847	4,535,430	9.95%
	<b>888,084</b>	<b>1,052,308</b>	<b>18.49%</b>	<b>8,154,220</b>	<b>8,899,837</b>	<b>9.14%</b>
<b>Vending</b>						
GA Lottery	29,915	31,710	6.00%	259,727	278,106	7.08%
Zoom	8,796	10,815	22.95%	88,153	83,072	-5.76%
Willies Shoeshine	1,019	1,031	1.18%	8,890	10,532	18.47%
	<b>39,730</b>	<b>43,556</b>	<b>9.63%</b>	<b>356,770</b>	<b>371,710</b>	<b>4.19%</b>
<b>TOTAL GROSS RECEIPTS</b>	<b>8,386,207</b>	<b>9,112,632</b>	<b>8.66%</b>	<b>81,300,426</b>	<b>83,769,873</b>	<b>3.04%</b>

# TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

September 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
<b>Ground Handling</b>						
GAT	1,472	2,198	49.32%	10,218	13,471	31.84%
Delta Global	1,050	1,223	16.48%	10,288	10,954	6.47%
Delta Global United	2,960	3,199	8.07%	27,492	31,159	13.34%
Jetstream	1,925	1,835	-4.68%	16,649	17,153	3.03%
	<b>7,407</b>	<b>8,455</b>	<b>14.15%</b>	<b>64,647</b>	<b>72,737</b>	<b>12.51%</b>
<b>Ground Trans</b>						
K-Shuttle	1,848	1,528	-17.32%	13,974	13,072	-6.45%
	<b>1,848</b>	<b>1,528</b>	<b>-17.32%</b>	<b>13,974</b>	<b>13,072</b>	<b>-6.45%</b>
<b>Hotel</b>						
Quail Run Lodge	4,059	4,285	5.57%	37,707	38,237	1.41%
Fairfield Inn	7,512	8,631	14.90%	83,349	80,637	-3.25%
Hyatt Place	7,354	8,524	15.91%	90,294	93,240	3.26%
Hilton Garden Inn	13,120	12,960	-1.22%	129,304	133,340	3.12%
Springhill Suites	11,843	10,896	-8.00%	112,306	105,366	-6.18%
Holiday Inn Express	10,114	10,420	3.03%	102,679	102,011	-0.65%
Staybridge Suites	9,934	10,566	6.36%	104,854	93,799	-10.54%
Double Tree	13,121	12,255	-6.60%	123,668	124,879	0.98%
Country Inn	6,421	7,538	17.40%	75,137	72,841	-3.06%
Candlewood Suites	6,734	7,938	17.88%	68,239	76,372	11.92%
Wingate Inn	8,152	7,793	-4.40%	78,274	78,603	0.42%
Towneplace Suites	7,773	7,238	-6.88%	68,949	66,031	-4.23%
Comfort Suites	7,981	7,559	-5.29%	78,032	77,641	-0.50%
Hampton Inn	12,921	14,738	14.06%	141,099	140,244	-0.61%
	<b>127,039</b>	<b>131,341</b>	<b>3.39%</b>	<b>1,293,891</b>	<b>1,283,241</b>	<b>-0.82%</b>
<b>Miscellaneous</b>						
CARma Auto Care	500	500	0.00%	1,500	6,800	353.33%
Williamsburg Travel	2,032	956	-52.95%	23,498	10,742	-54.29%
Lamar Advertising	3,653	4,235	15.93%	33,198	33,643	1.34%
Ekta Shell Station	2,960	3,142	6.15%	28,410	29,218	2.84%
Fast Fuel	2,769	2,848	2.85%	23,913	25,719	7.55%
Gallea Golf	5,321	4,861	-8.64%	49,825	47,179	-5.31%
Sharp Details	100	100	0.00%	300	962	220.67%
Allen Groupe	100	0	-100.00%	400	0	-100.00%
	<b>17,435</b>	<b>16,642</b>	<b>-4.55%</b>	<b>161,044</b>	<b>154,263</b>	<b>-4.21%</b>
<b>Parking</b>						
Airport Parking	573,619	642,492	12.01%	4,756,560	5,150,670	8.29%

11/9/2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	573,619	642,492	12.01%	4,756,560	5,150,670	8.29%
<b>Rental Car</b>						
Avis	39,719	42,024	5.80%	395,862	425,031	7.37%
Hertz	76,233	85,507	12.17%	724,342	718,537	-0.80%
Vanguard	79,030	95,254	20.53%	750,467	811,833	8.18%
Budget	33,737	33,029	-2.10%	343,318	319,395	-6.97%
Thrifty	18,177	21,268	17.01%	207,909	218,383	5.04%
Enterprise	43,845	47,697	8.79%	398,348	433,150	8.74%
Dollar	10,949	10,600	-3.19%	120,117	128,075	6.63%
Payless	7,300	7,424	1.70%	70,209	68,387	-2.60%
	<b>308,990</b>	<b>342,803</b>	<b>10.94%</b>	<b>3,010,572</b>	<b>3,122,791</b>	<b>3.73%</b>
<b>Restaurant</b>						
Wendy's	5,287	5,343	1.06%	52,372	52,835	0.88%
Sam Snead's Tavern	9,186	8,977	-2.28%	97,231	96,343	-0.91%
	<b>14,473</b>	<b>14,320</b>	<b>-1.06%</b>	<b>149,603</b>	<b>149,178</b>	<b>-0.28%</b>
<b>Terminal</b>						
Tapia Cigars	1,181	781	-33.87%	7,218	5,163	-28.47%
Paradies	52,023	65,115	25.17%	489,103	539,953	10.40%
Piera's Salon	884	748	-15.38%	7,725	6,719	-13.02%
Sunglass Warehouse	3,320	3,175	-4.37%	33,275	27,307	-17.94%
Flip Flop Stop	3,274	3,325	1.56%	30,464	30,103	-1.19%
Beads on the Vine	0	1,259		0	4,867	
Host	48,560	61,324	26.29%	429,274	526,276	22.60%
	<b>109,242</b>	<b>135,727</b>	<b>24.24%</b>	<b>997,059</b>	<b>1,140,388</b>	<b>14.38%</b>
<b>Vending</b>						
GA Lottery	1,795	1,903	6.02%	15,583	16,689	7.10%
Zoom	616	757	22.89%	6,171	5,814	-5.79%
Willies Shoeshine	0	0		0	0	
	<b>2,411</b>	<b>2,660</b>	<b>10.33%</b>	<b>21,754</b>	<b>22,503</b>	<b>3.44%</b>
<b>TOTAL TENANT PAYMENTS</b>	<b>1,162,464</b>	<b>1,295,968</b>	<b>11.48%</b>	<b>10,469,104</b>	<b>11,108,843</b>	<b>6.11%</b>