

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

March 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	41,842	40,389	-3.47%	108,561	109,136	0.53%
Delta Global	39,262	48,143	22.62%	104,281	108,984	4.51%
Delta Global United	104,460	106,591	2.04%	295,777	291,834	-1.33%
Jetstream	53,865	68,711	27.56%	163,914	171,916	4.88%
	239,429	263,834	10.19%	672,533	681,870	1.39%
Ground Trans						
K-Shuttle	50,588	39,508	-21.90%	101,420	90,245	-11.02%
	50,588	39,508	-21.90%	101,420	90,245	-11.02%
Hotel						
Quail Run Lodge	88,229	84,345	-4.40%	256,544	254,211	-0.91%
Fairfield Inn	238,485	224,950	-5.68%	537,446	524,447	-2.42%
Hyatt Place	244,256	257,968	5.61%	546,459	574,707	5.17%
Hilton Garden Inn	393,457	416,168	5.77%	969,043	1,033,047	6.60%
Springhill Suites	271,476	258,806	-4.67%	719,643	661,376	-8.10%
Holiday Inn Express	267,761	254,607	-4.91%	668,292	692,900	3.68%
Staybridge Suites	282,379	256,526	-9.16%	675,239	594,768	-11.92%
Double Tree	328,337	353,926	7.79%	799,384	836,103	4.59%
Country Inn	207,666	210,212	1.23%	471,090	436,136	-7.42%
Candlewood Suites	164,118	223,054	35.91%	411,710	488,359	18.62%
Wingate Inn	190,848	218,525	14.50%	509,050	468,002	-8.06%
Towneplace Suites	162,088	159,612	-1.53%	414,374	402,813	-2.79%
Comfort Suites	208,359	191,972	-7.86%	496,262	515,666	3.91%
Hampton Inn	374,639	360,540	-3.76%	931,715	960,463	3.09%
	3,422,098	3,471,211	1.44%	8,406,251	8,442,998	0.44%
Miscellaneous						
CARma Auto Care	0	20,896		0	67,780	
Williamsburg Travel	33,740	14,053	-58.35%	86,784	57,753	-33.45%
Lamar Advertising	8,953	8,997	0.49%	26,799	26,931	0.49%
Ekta Shell Station	64,528	67,150	4.06%	179,560	177,270	-1.28%
Fast Fuel	58,177	59,742	2.69%	139,001	155,542	11.90%
Gallea Golf	165,849	144,134	-13.09%	328,220	300,522	-8.44%
Sharp Details	0	3,055		0	5,235	
	331,247	318,027	-3.99%	760,364	791,033	4.03%
Parking						

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Airport Parking	505,949	541,807	7.09%	1,389,152	1,530,692	10.19%
	505,949	541,807	7.09%	1,389,152	1,530,692	10.19%
Rental Car						
Avis	360,894	494,356	36.98%	949,465	1,149,095	21.03%
Hertz	860,801	829,370	-3.65%	2,075,854	1,956,911	-5.73%
Vanguard	886,480	878,866	-0.86%	2,057,953	2,159,604	4.94%
Budget	395,909	413,328	4.40%	949,896	912,165	-3.97%
Thrifty	213,110	280,208	31.49%	549,347	591,243	7.63%
Enterprise	464,334	490,972	5.74%	1,165,464	1,157,646	-0.67%
Dollar	120,637	144,841	20.06%	342,538	328,986	-3.96%
Payless	63,340	87,225	37.71%	201,746	202,001	0.13%
	3,365,505	3,619,166	7.54%	8,292,263	8,457,651	1.99%
Restaurant						
Wendy's	125,409	130,702	4.22%	337,719	346,064	2.47%
Sam Snead's Tavern	299,951	279,022	-6.98%	811,060	820,284	1.14%
	425,360	409,724	-3.68%	1,148,779	1,166,348	1.53%
Terminal						
Tapia Cigars	6,755	6,055	-10.36%	15,175	11,534	-23.99%
Paradies	367,335	384,490	4.67%	836,232	870,751	4.13%
Piera's Salon	9,126	7,864	-13.83%	23,484	21,246	-9.53%
Sunglass Warehouse	35,074	28,755	-18.02%	74,541	60,872	-18.34%
Flip Flop Stop	28,944	33,428	15.49%	52,261	56,139	7.42%
Host	458,221	483,813	5.59%	1,086,767	1,174,189	8.04%
	905,455	944,405	4.30%	2,088,460	2,194,731	5.09%
Vending						
GA Lottery	25,870	29,392	13.61%	79,065	93,020	17.65%
Zoom	12,285	8,216	-33.12%	26,942	21,706	-19.43%
Willies Shoeshine	1,122	1,268	13.01%	3,686	3,461	-6.10%
	39,277	38,876	-1.02%	109,693	118,187	7.74%
TOTAL GROSS RECEIPTS	9,284,908	9,646,558	3.90%	22,968,915	23,473,755	2.20%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

March 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	1,255	1,212	-3.43%	3,256	3,274	0.55%
Delta Global	1,178	1,444	22.58%	3,130	3,269	4.44%
Delta Global United	3,134	3,198	2.04%	8,874	8,755	-1.34%
Jetstream	1,616	2,061	27.54%	4,918	5,158	4.88%
	7,183	7,915	10.19%	20,178	20,456	1.38%
Ground Trans						
K-Shuttle	2,034	1,492	-26.65%	4,154	3,666	-11.75%
	2,034	1,492	-26.65%	4,154	3,666	-11.75%
Hotel						
Quail Run Lodge	4,323	4,133	-4.40%	12,571	12,456	-0.91%
Fairfield Inn	11,686	11,023	-5.67%	26,335	25,698	-2.42%
Hyatt Place	11,969	12,640	5.61%	26,776	28,160	5.17%
Hilton Garden Inn	16,525	17,479	5.77%	40,700	43,388	6.60%
Springhill Suites	13,302	12,681	-4.67%	35,263	32,407	-8.10%
Holiday Inn Express	13,120	12,476	-4.91%	32,746	33,953	3.69%
Staybridge Suites	13,837	12,570	-9.16%	33,087	29,144	-11.92%
Double Tree	16,089	17,342	7.79%	39,171	40,968	4.59%
Country Inn	10,176	10,300	1.22%	23,084	21,370	-7.43%
Candlewood Suites	8,042	10,930	35.91%	20,174	23,930	18.62%
Wingate Inn	9,352	10,708	14.50%	24,944	22,933	-8.06%
Towneplace Suites	7,942	7,821	-1.52%	20,304	19,738	-2.79%
Comfort Suites	10,210	9,407	-7.86%	24,317	25,268	3.91%
Hampton Inn	18,357	17,666	-3.76%	45,654	47,063	3.09%
	164,930	167,176	1.36%	405,126	406,476	0.33%
Miscellaneous						
CARma Auto Care	0	500		0	1,500	
Williamsburg Travel	3,374	1,405	-58.36%	8,678	5,775	-33.45%
Lamar Advertising	3,614	3,636	0.61%	10,820	10,888	0.63%
Ekta Shell Station	3,262	3,290	0.86%	8,898	8,686	-2.38%
Fast Fuel	2,851	2,927	2.67%	6,812	7,621	11.88%
Gallea Golf	6,646	5,904	-11.16%	13,077	12,193	-6.76%
Sharp Details	0	153		0	262	
	19,747	17,815	-9.78%	48,285	46,925	-2.82%
Parking						
Airport Parking	505,949	541,807	7.09%	1,389,152	1,530,692	10.19%

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	505,949	541,807	7.09%	1,389,152	1,530,692	10.19%
Rental Car						
Avis	33,383	45,728	36.98%	87,826	106,292	21.03%
Hertz	79,624	76,717	-3.65%	192,016	181,014	-5.73%
Vanguard	81,999	81,295	-0.86%	190,361	199,763	4.94%
Budget	36,622	38,233	4.40%	87,866	84,376	-3.97%
Thrifty	19,713	25,919	31.48%	50,815	54,690	7.63%
Enterprise	42,951	45,415	5.74%	107,806	107,082	-0.67%
Dollar	11,159	13,398	20.06%	31,685	30,432	-3.95%
Payless	5,859	8,068	37.70%	18,662	18,685	0.12%
	311,310	334,773	7.54%	767,037	782,334	1.99%
Restaurant						
Wendy's	6,145	6,404	4.21%	16,548	16,957	2.47%
Sam Snead's Tavern	12,448	11,579	-6.98%	33,660	34,042	1.13%
	18,593	17,983	-3.28%	50,208	50,999	1.58%
Terminal						
Tapia Cigars	727	605	-16.78%	2,181	1,166	-46.54%
Paradies	55,100	57,674	4.67%	125,434	130,613	4.13%
Piera's Salon	913	786	-13.91%	2,349	2,124	-9.58%
Sunglass Warehouse	3,507	2,875	-18.02%	7,453	6,087	-18.33%
Flip Flop Stop	2,894	3,343	15.51%	5,226	5,614	7.42%
Host	47,267	56,473	19.48%	111,026	136,274	22.74%
	110,408	121,756	10.28%	253,669	281,878	11.12%
Vending						
GA Lottery	1,552	1,764	13.66%	4,743	5,582	17.69%
Zoom	860	575	-33.14%	1,886	1,519	-19.46%
Willies Shoeshine	0	0		0	0	
	2,412	2,339	-3.03%	6,629	7,101	7.12%
TOTAL TENANT PAYMENTS	1,142,566	1,213,056	6.17%	2,944,438	3,130,527	6.32%