

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

February 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	30,569	31,699	3.70%	66,719	68,747	3.04%
Delta Global	30,203	36,137	19.65%	65,019	60,841	-6.43%
Delta Global United	108,596	79,748	-26.56%	191,317	185,243	-3.17%
Jetstream	49,028	52,388	6.85%	110,049	103,205	-6.22%
	218,396	199,972	-8.44%	433,104	418,036	-3.48%
Ground Trans						
K-Shuttle	29,125	31,971	9.77%	50,832	50,737	-0.19%
	29,125	31,971	9.77%	50,832	50,737	-0.19%
Hotel						
Quail Run Lodge	80,037	82,006	2.46%	168,315	169,866	0.92%
Fairfield Inn	162,037	167,406	3.31%	298,961	299,497	0.18%
Hyatt Place	182,459	160,711	-11.92%	302,203	316,739	4.81%
Hilton Garden Inn	332,971	335,405	0.73%	575,586	616,879	7.17%
Springhill Suites	211,521	215,402	1.83%	448,167	402,570	-10.17%
Holiday Inn Express	209,219	229,095	9.50%	400,531	438,293	9.43%
Staybridge Suites	237,305	171,864	-27.58%	392,860	338,242	-13.90%
Double Tree	255,541	240,255	-5.98%	471,047	482,177	2.36%
Country Inn	153,058	112,774	-26.32%	263,424	225,924	-14.24%
Candlewood Suites	127,855	131,694	3.00%	247,592	265,305	7.15%
Wingate Inn	168,167	144,280	-14.20%	318,202	249,477	-21.60%
Towneplace Suites	121,356	130,448	7.49%	252,286	243,201	-3.60%
Comfort Suites	153,797	167,579	8.96%	287,903	323,694	12.43%
Hampton Inn	307,686	300,382	-2.37%	557,076	599,923	7.69%
	2,703,009	2,589,301	-4.21%	4,984,153	4,971,787	-0.25%
Miscellaneous						
CARma Auto Care	0	19,335		0	46,884	
Williamsburg Travel	37,423	22,312	-40.38%	53,044	43,700	-17.62%
Lamar Advertising	8,923	8,967	0.49%	17,846	17,934	0.49%
Ekta Shell Station	57,985	55,173	-4.85%	115,032	110,120	-4.27%
Fast Fuel	43,807	50,088	14.34%	80,824	95,800	18.53%
Gallea Golf	86,836	88,925	2.41%	162,371	156,388	-3.68%
Sharp Details	0	0		0	2,180	
	234,974	244,800	4.18%	429,117	473,006	10.23%
Parking						

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Airport Parking	430,229	481,027	11.81%	883,203	988,885	11.97%
	430,229	481,027	11.81%	883,203	988,885	11.97%
Rental Car						
Avis	300,316	361,812	20.48%	588,571	654,739	11.24%
Hertz	630,055	625,486	-0.73%	1,215,053	1,127,541	-7.20%
Vanguard	607,081	681,169	12.20%	1,171,473	1,280,738	9.33%
Budget	277,826	275,889	-0.70%	553,987	498,837	-9.96%
Thrifty	178,981	168,787	-5.70%	336,237	311,035	-7.50%
Enterprise	360,537	362,510	0.55%	701,130	666,674	-4.91%
Dollar	117,541	109,077	-7.20%	221,901	184,145	-17.01%
Payless	64,768	70,647	9.08%	138,406	114,776	-17.07%
	2,537,105	2,655,377	4.66%	4,926,758	4,838,485	-1.79%
Restaurant						
Wendy's	110,820	107,655	-2.86%	212,310	215,362	1.44%
Sam Snead's Tavern	253,699	275,363	8.54%	511,109	541,262	5.90%
	364,519	383,018	5.07%	723,419	756,624	4.59%
Terminal						
Tapia Cigars	4,221	2,775	-34.26%	8,420	5,479	-34.93%
Paradies	249,642	264,315	5.88%	468,897	486,261	3.70%
Piera's Salon	8,280	6,714	-18.91%	14,358	13,382	-6.80%
Sunglass Warehouse	20,254	18,178	-10.25%	39,467	32,117	-18.62%
Flip Flop Stop	12,290	12,822	4.33%	23,317	22,711	-2.60%
Host	325,493	367,837	13.01%	628,546	690,376	9.84%
	620,180	672,641	8.46%	1,183,005	1,250,326	5.69%
Vending						
GA Lottery	26,390	29,301	11.03%	53,195	63,628	19.61%
Zoom	7,838	6,742	-13.98%	14,657	13,490	-7.96%
Willies Shoeshine	1,063	1,118	5.17%	2,564	2,193	-14.47%
	35,291	37,161	5.30%	70,416	79,311	12.63%
TOTAL GROSS RECEIPTS	7,172,828	7,295,268	1.71%	13,684,007	13,827,197	1.05%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

February 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	917	951	3.71%	2,001	2,062	3.05%
Delta Global	907	1,084	19.51%	1,952	1,825	-6.51%
Delta Global United	3,258	2,392	-26.58%	5,740	5,557	-3.19%
Jetstream	1,471	1,572	6.87%	3,302	3,097	-6.21%
	6,553	5,999	-8.45%	12,995	12,541	-3.49%
Ground Trans						
K-Shuttle	1,268	1,376	8.52%	2,120	2,174	2.55%
	1,268	1,376	8.52%	2,120	2,174	2.55%
Hotel						
Quail Run Lodge	3,922	4,018	2.45%	8,248	8,323	0.91%
Fairfield Inn	7,940	8,203	3.31%	14,649	14,675	0.18%
Hyatt Place	8,940	7,875	-11.91%	14,807	15,520	4.82%
Hilton Garden Inn	13,985	14,087	0.73%	24,175	25,909	7.17%
Springhill Suites	10,365	10,555	1.83%	21,961	19,726	-10.18%
Holiday Inn Express	10,252	11,226	9.50%	19,626	21,477	9.43%
Staybridge Suites	11,628	8,421	-27.58%	19,250	16,574	-13.90%
Double Tree	12,522	11,772	-5.99%	23,082	23,626	2.36%
Country Inn	7,500	5,526	-26.32%	12,908	11,070	-14.24%
Candlewood Suites	6,265	6,453	3.00%	12,132	13,000	7.15%
Wingate Inn	8,240	7,070	-14.20%	15,592	12,225	-21.59%
Towneplace Suites	5,946	6,392	7.50%	12,362	11,917	-3.60%
Comfort Suites	7,536	8,211	8.96%	14,107	15,861	12.43%
Hampton Inn	15,077	14,719	-2.37%	27,297	29,397	7.69%
	130,118	124,528	-4.30%	240,196	239,300	-0.37%
Miscellaneous						
CARma Auto Care	0	500		0	1,000	
Williamsburg Travel	3,742	2,231	-40.38%	5,304	4,370	-17.61%
Lamar Advertising	3,603	3,626	0.64%	7,206	7,252	0.64%
Ekta Shell Station	2,841	2,704	-4.82%	5,636	5,396	-4.26%
Fast Fuel	2,147	2,454	14.30%	3,961	4,694	18.51%
Gallea Golf	3,471	3,605	3.86%	6,431	6,289	-2.21%
Sharp Details	0	0		0	109	
	15,804	15,120	-4.33%	28,538	29,110	2.00%
Parking						
Airport Parking	430,229	481,027	11.81%	883,203	988,885	11.97%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	430,229	481,027	11.81%	883,203	988,885	11.97%
Rental Car						
Avis	27,779	33,468	20.48%	54,443	60,564	11.24%
Hertz	58,280	57,857	-0.73%	112,392	104,297	-7.20%
Vanguard	56,155	63,008	12.20%	108,362	118,468	9.33%
Budget	25,699	25,520	-0.70%	51,244	46,143	-9.95%
Thrifty	16,556	15,613	-5.70%	31,102	28,771	-7.49%
Enterprise	33,350	33,532	0.55%	64,855	61,667	-4.92%
Dollar	10,873	10,090	-7.20%	20,526	17,034	-17.01%
Payless	5,991	6,535	9.08%	12,803	10,617	-17.07%
	234,683	245,623	4.66%	455,727	447,561	-1.79%
Restaurant						
Wendy's	5,430	5,275	-2.85%	10,403	10,553	1.44%
Sam Snead's Tavern	10,529	11,428	8.54%	21,212	22,463	5.90%
	15,959	16,703	4.66%	31,615	33,016	4.43%
Terminal						
Tapia Cigars	727	291	-59.97%	1,454	561	-61.42%
Paradies	37,446	39,647	5.88%	70,334	72,939	3.70%
Piera's Salon	828	671	-18.96%	1,436	1,338	-6.82%
Sunglass Warehouse	2,025	1,818	-10.22%	3,946	3,212	-18.60%
Flip Flop Stop	1,229	1,282	4.31%	2,332	2,271	-2.62%
Host	33,258	42,817	28.74%	63,759	79,801	25.16%
	75,513	86,526	14.58%	143,261	160,122	11.77%
Vending						
GA Lottery	1,583	1,758	11.05%	3,191	3,818	19.65%
Zoom	549	472	-14.03%	1,026	944	-7.99%
Willies Shoeshine	0	1		0	1	
	2,132	2,231	4.64%	4,217	4,763	12.95%
TOTAL TENANT PAYMENTS	912,259	979,133	7.33%	1,801,872	1,917,472	6.42%