

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

July 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	16,636	36,119	117.11%	258,686	313,588	21.22%
Delta Global	40,183	42,325	5.33%	264,550	275,110	3.99%
Delta Global United	118,097	100,786	-14.66%	786,593	823,273	4.66%
Jetstream	66,141	65,879	-0.40%	422,105	447,126	5.93%
	241,057	245,109	1.68%	1,731,934	1,859,097	7.34%
Ground Trans						
K-Shuttle	43,554	50,101	15.03%	296,390	293,497	-0.98%
	43,554	50,101	15.03%	296,390	293,497	-0.98%
Hotel						
Quail Run Lodge	88,414	92,238	4.33%	597,677	605,378	1.29%
Fairfield Inn	202,140	191,863	-5.08%	1,383,604	1,312,120	-5.17%
Hyatt Place	262,766	261,131	-0.62%	1,519,974	1,569,857	3.28%
Hilton Garden Inn	379,760	368,425	-2.98%	2,472,737	2,543,489	2.86%
Springhill Suites	271,461	268,126	-1.23%	1,795,532	1,708,592	-4.84%
Holiday Inn Express	254,444	261,914	2.94%	1,674,765	1,682,904	0.49%
Staybridge Suites	251,770	228,053	-9.42%	1,696,938	1,503,753	-11.38%
Double Tree	296,078	314,206	6.12%	2,017,588	2,038,790	1.05%
Country Inn	203,078	201,183	-0.93%	1,250,737	1,190,086	-4.85%
Candlewood Suites	181,241	198,092	9.30%	1,086,143	1,233,687	13.58%
Wingate Inn	201,580	217,408	7.85%	1,266,890	1,287,485	1.63%
Towneplace Suites	168,043	162,539	-3.28%	1,086,955	1,050,766	-3.33%
Comfort Suites	192,239	201,898	5.02%	1,262,947	1,283,789	1.65%
Hampton Inn	330,986	321,899	-2.75%	2,327,676	2,269,619	-2.49%
	3,284,000	3,288,975	0.15%	21,440,163	21,280,315	-0.75%
Miscellaneous						
CARma Auto Care	5,340	29,954	460.94%	5,340	185,581	3375.30%
Williamsburg Travel	23,910	6,584	-72.46%	196,686	92,646	-52.90%
Lamar Advertising	9,045	8,912	-1.47%	64,315	64,134	-0.28%
Ekta Shell Station	73,236	80,244	9.57%	441,407	459,412	4.08%
Fast Fuel	61,768	68,045	10.16%	372,518	404,056	8.47%
Gallea Golf	159,234	131,710	-17.29%	1,003,920	943,478	-6.02%
Sharp Details	725	440	-39.31%	725	8,610	1087.59%
Allen Groupe	345	0	-100.00%	1,500	0	-100.00%
	333,603	325,889	-2.31%	2,086,411	2,157,917	3.43%

8/29/2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Parking						
Airport Parking	576,226	599,426	4.03%	3,619,711	3,917,250	8.22%
	576,226	599,426	4.03%	3,619,711	3,917,250	8.22%
Rental Car						
Avis	580,034	615,708	6.15%	3,212,772	3,573,276	11.22%
Hertz	935,985	940,862	0.52%	5,974,663	5,853,548	-2.03%
Vanguard	994,321	1,153,484	16.01%	6,216,618	6,644,135	6.88%
Budget	471,282	413,332	-12.30%	2,879,042	2,683,267	-6.80%
Thrifty	340,709	350,952	3.01%	1,724,018	1,848,868	7.24%
Enterprise	542,361	645,889	19.09%	3,263,842	3,569,956	9.38%
Dollar	178,433	197,912	10.92%	988,572	1,095,619	10.83%
Payless	106,680	77,909	-26.97%	563,611	556,452	-1.27%
	4,149,805	4,396,048	5.93%	24,823,138	25,825,121	4.04%
Restaurant						
Wendy's	133,656	138,776	3.83%	837,135	844,613	0.89%
Sam Snead's Tavern	261,648	246,376	-5.84%	1,904,650	1,870,569	-1.79%
	395,304	385,152	-2.57%	2,741,785	2,715,182	-0.97%
Terminal						
Tapia Cigars	4,523	5,788	27.97%	40,651	38,257	-5.89%
Paradies	410,661	477,300	16.23%	2,520,364	2,727,956	8.24%
Piera's Salon	8,905	7,574	-14.95%	59,064	51,949	-12.05%
Sunglass Warehouse	51,294	44,211	-13.81%	260,929	209,617	-19.67%
Flip Flop Stop	46,436	43,011	-7.38%	235,359	233,009	-1.00%
Beads on the Vine	0	17,338		0	45,580	
Host	514,117	589,855	14.73%	3,169,518	3,456,669	9.06%
	1,035,936	1,185,077	14.40%	6,285,885	6,763,037	7.59%
Vending						
GA Lottery	30,350	36,892	21.56%	201,328	222,047	10.29%
Zoom	10,525	8,361	-20.56%	70,048	60,815	-13.18%
Willies Shoeshine	723	1,124	55.46%	7,065	8,474	19.94%
	41,598	46,377	11.49%	278,441	291,336	4.63%
TOTAL GROSS RECEIPTS	10,101,083	10,522,154	4.17%	63,303,858	65,102,752	2.84%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

July 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	499	1,084	117.23%	7,759	9,408	21.25%
Delta Global	1,205	1,270	5.39%	7,938	8,254	3.98%
Delta Global United	3,543	3,024	-14.65%	23,599	24,698	4.66%
Jetstream	1,984	1,976	-0.40%	12,664	13,414	5.92%
	7,231	7,354	1.70%	51,960	55,774	7.34%
Ground Trans						
K-Shuttle	1,352	1,546	14.35%	10,758	10,304	-4.22%
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Hotel						
Quail Run Lodge	4,332	4,520	4.34%	29,286	29,664	1.29%
Fairfield Inn	9,905	9,401	-5.09%	67,797	64,294	-5.17%
Hyatt Place	12,876	12,795	-0.63%	74,478	76,922	3.28%
Hilton Garden Inn	15,950	15,474	-2.98%	103,855	106,827	2.86%
Springhill Suites	13,302	13,138	-1.23%	87,750	83,721	-4.59%
Holiday Inn Express	12,468	12,834	2.94%	82,064	82,464	0.49%
Staybridge Suites	12,337	11,175	-9.42%	83,150	73,685	-11.38%
Double Tree	14,508	15,396	6.12%	98,863	99,900	1.05%
Country Inn	9,951	9,858	-0.93%	61,280	58,313	-4.84%
Candlewood Suites	8,881	9,707	9.30%	53,222	60,452	13.58%
Wingate Inn	9,878	10,653	7.85%	62,080	63,087	1.62%
Towneplace Suites	8,234	7,964	-3.28%	53,261	51,488	-3.33%
Comfort Suites	9,420	9,893	5.02%	61,884	62,906	1.65%
Hampton Inn	16,218	15,773	-2.74%	114,056	111,212	-2.49%
	158,260	158,581	0.20%	1,033,026	1,024,935	-0.78%
Miscellaneous						
CARma Auto Care	500	500	0.00%	500	4,982	896.40%
Williamsburg Travel	2,391	658	-72.48%	19,669	9,265	-52.90%
Lamar Advertising	3,653	3,588	-1.78%	25,892	25,803	-0.34%
Ekta Shell Station	3,793	4,207	10.91%	22,111	22,786	3.05%
Fast Fuel	3,027	3,334	10.14%	18,255	19,798	8.45%
Gallea Golf	6,339	5,254	-17.12%	39,735	37,715	-5.08%
Sharp Details	100	100	0.00%	100	762	662.00%
Allen Groupe	100	0	-100.00%	200	0	-100.00%
	19,903	17,641	-11.37%	126,462	121,111	-4.23%
Parking						
Airport Parking	576,226	599,426	4.03%	3,619,711	3,917,250	8.22%

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	576,226	599,426	4.03%	3,619,711	3,917,250	8.22%
Rental Car						
Avis	53,653	56,953	6.15%	297,181	330,529	11.22%
Hertz	86,579	87,030	0.52%	552,656	541,453	-2.03%
Vanguard	91,975	106,697	16.01%	575,038	614,582	6.88%
Budget	43,594	38,233	-12.30%	266,313	248,203	-6.80%
Thrifty	31,516	32,463	3.00%	159,472	171,020	7.24%
Enterprise	50,168	59,745	19.09%	301,906	330,221	9.38%
Dollar	16,505	18,307	10.92%	91,443	101,346	10.83%
Payless	9,868	7,207	-26.97%	52,134	51,472	-1.27%
	383,858	406,635	5.93%	2,296,143	2,388,826	4.04%
Restaurant						
Wendy's	6,549	6,800	3.83%	41,020	41,386	0.89%
Sam Snead's Tavern	10,418	10,225	-1.85%	78,160	77,630	-0.68%
	16,967	17,025	0.34%	119,180	119,016	-0.14%
Terminal						
Tapia Cigars	727	579	-20.36%	5,060	3,838	-24.15%
Paradies	61,599	71,595	16.23%	378,054	409,194	8.24%
Piera's Salon	890	757	-14.94%	5,906	5,194	-12.06%
Sunglass Warehouse	5,129	4,421	-13.80%	26,092	20,961	-19.67%
Flip Flop Stop	4,644	4,301	-7.39%	23,536	23,301	-1.00%
Beads on the Vine	0	1,734		0	2,234	
Host	53,151	67,742	27.45%	329,339	401,196	21.82%
	126,140	151,129	19.81%	767,987	865,918	12.75%
Vending						
GA Lottery	1,821	2,214	21.58%	12,079	13,325	10.32%
Zoom	737	585	-20.62%	4,903	4,256	-13.20%
Willies Shoeshine	0	0		0	0	
	2,558	2,799	9.42%	16,982	17,581	3.53%
TOTAL TENANT PAYMENTS	1,292,495	1,362,136	5.39%	8,042,209	8,520,715	5.95%