

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

December 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	55,892	72,633	29.95%	477,880	649,724	35.96%
Delta Global	35,725	45,859	28.37%	448,232	490,673	9.47%
Delta Global United	98,766	114,001	15.43%	1,238,607	1,364,686	10.18%
Jetstream	58,857	68,436	16.28%	752,164	770,855	2.48%
	249,240	300,929	20.74%	2,916,883	3,275,938	12.31%
Ground Trans						
K-Shuttle	15,654	14,465	-7.60%	504,340	458,198	-9.15%
	15,654	14,465	-7.60%	504,340	458,198	-9.15%
Hotel						
Quail Run Lodge	73,094	89,465	22.40%	1,011,597	1,046,684	3.47%
Fairfield Inn	144,135	165,731	14.98%	2,203,384	2,245,280	1.90%
Hyatt Place	169,457	189,971	12.11%	2,399,485	2,583,323	7.66%
Hilton Garden Inn	260,512	270,717	3.92%	3,994,411	4,239,318	6.13%
Springhill Suites	203,132	209,528	3.15%	2,956,707	2,925,406	-1.06%
Holiday Inn Express	193,761	176,775	-8.77%	2,706,925	2,729,787	0.84%
Staybridge Suites	135,363	211,561	56.29%	2,627,393	2,655,106	1.05%
Double Tree	223,957	237,251	5.94%	3,299,812	3,416,193	3.53%
Country Inn	141,647	139,080	-1.81%	1,983,731	2,044,780	3.08%
Candlewood Suites	124,867	161,362	29.23%	1,806,491	2,111,393	16.88%
Wingate Inn	152,794	175,398	14.79%	2,110,772	2,183,366	3.44%
Towneplace Suites	119,926	142,938	19.19%	1,840,982	1,854,000	0.71%
Comfort Suites	148,227	169,008	14.02%	2,068,961	2,194,861	6.09%
Hampton Inn	263,027	275,082	4.58%	3,723,083	3,821,139	2.63%
	2,353,899	2,613,867	11.04%	34,733,734	36,050,636	3.79%
Miscellaneous						
Circle K	0	131,989		0	278,466	
CARma Auto Care	19,347	30,975	60.10%	73,022	330,258	352.27%
Williamsburg Travel	12,458	6,410	-48.55%	286,393	130,279	-54.51%
Lamar Advertising	9,045	10,429	15.30%	111,290	112,211	0.83%
Ekta Shell Station	56,691	68,708	21.20%	742,618	812,309	9.38%
Fast Fuel	49,549	57,473	15.99%	644,871	705,622	9.42%
Gallea Golf	112,799	116,521	3.30%	1,616,084	1,566,255	-3.08%
Sharp Details	0	2,847		6,080	15,600	156.58%
Allen Groupe	0	0		1,500	0	-100.00%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	259,889	425,352	63.67%	3,481,858	3,951,000	13.47%
Parking						
Airport Parking	546,724	592,538	8.38%	6,494,802	7,000,023	7.78%
	546,724	592,538	8.38%	6,494,802	7,000,023	7.78%
Rental Car						
Avis	276,863	369,090	33.31%	5,529,407	6,002,047	8.55%
Hertz	533,594	694,140	30.09%	10,196,556	10,333,944	1.35%
Vanguard	618,928	744,188	20.24%	10,582,320	11,574,167	9.37%
Budget	242,006	255,089	5.41%	4,753,700	4,435,075	-6.70%
Thrifty	137,237	142,492	3.83%	2,788,517	2,996,051	7.44%
Enterprise	325,591	496,743	52.57%	5,569,503	6,362,771	14.24%
Dollar	81,236	73,121	-9.99%	1,649,207	1,699,556	3.05%
Payless	60,106	54,396	-9.50%	1,000,930	946,005	-5.49%
	2,275,561	2,829,259	24.33%	42,070,140	44,349,616	5.42%
Restaurant						
Wendy's	119,555	118,497	-0.88%	1,423,639	1,424,985	0.09%
201 Seafood	0	138,176		0	138,176	
Sam Snead's Tavern	258,999	266,328	2.83%	3,109,891	3,099,407	-0.34%
	378,554	523,001	38.16%	4,533,530	4,662,568	2.85%
Terminal						
Tapia Cigars	3,844	3,814	-0.78%	69,313	66,757	-3.69%
Paradies	291,779	350,009	19.96%	4,314,375	4,726,040	9.54%
Piera's Salon	7,638	7,145	-6.45%	101,575	89,474	-11.91%
Sunglass Warehouse	23,504	19,365	-17.61%	404,719	345,867	-14.54%
Flip Flop Stop	12,803	10,867	-15.12%	362,651	351,823	-2.99%
Beads on the Vine	0	10,606		0	112,953	
Host	403,183	460,833	14.30%	5,484,209	5,969,705	8.85%
	742,751	862,639	16.14%	10,736,842	11,662,619	8.62%
Vending						
GA Lottery	28,625	33,549	17.20%	344,572	366,490	6.36%
Zoom	8,730	10,523	20.54%	115,372	112,811	-2.22%
Willies Shoeshine	1,245	1,247	0.16%	12,756	13,547	6.20%
	38,600	45,319	17.41%	472,700	492,848	4.26%
TOTAL GROSS RECEIPTS	6,860,872	8,207,369	19.63%	105,944,829	111,903,446	5.62%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

December 2016

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	1,677	2,179	29.93%	14,335	19,492	35.97%
Delta Global	1,072	1,376	28.36%	13,449	14,721	9.46%
Delta Global United	2,963	3,420	15.42%	37,160	40,940	10.17%
Jetstream	1,766	2,053	16.25%	22,566	23,126	2.48%
	7,478	9,028	20.73%	87,510	98,279	12.31%
Ground Trans						
K-Shuttle	584	488	-16.44%	18,272	15,874	-13.12%
	584	488	-16.44%	18,272	15,874	-13.12%
Hotel						
Quail Run Lodge	3,582	4,384	22.39%	49,568	51,289	3.47%
Fairfield Inn	7,063	8,121	14.98%	107,967	110,019	1.90%
Hyatt Place	8,303	9,309	12.12%	117,574	126,582	7.66%
Hilton Garden Inn	10,942	11,370	3.91%	167,766	178,051	6.13%
Springhill Suites	9,953	10,267	3.15%	144,647	143,345	-0.90%
Holiday Inn Express	9,494	8,662	-8.76%	132,640	133,762	0.85%
Staybridge Suites	6,633	10,366	56.28%	128,743	130,100	1.05%
Double Tree	10,974	11,626	5.94%	161,692	167,393	3.53%
Country Inn	6,941	6,815	-1.82%	97,197	100,193	3.08%
Candlewood Suites	6,118	7,907	29.24%	88,518	103,460	16.88%
Wingate Inn	7,487	8,595	14.80%	103,431	106,986	3.44%
Towneplace Suites	5,876	7,004	19.20%	90,207	90,846	0.71%
Comfort Suites	7,263	8,281	14.02%	101,378	107,548	6.09%
Hampton Inn	12,888	13,479	4.59%	182,431	187,236	2.63%
	113,517	126,186	11.16%	1,673,759	1,736,810	3.77%
Miscellaneous						
Circle K	0	3,828		0	8,076	
CARma Auto Care	500	1,239	147.80%	3,000	9,759	225.30%
Williamsburg Travel	1,246	641	-48.56%	28,641	13,028	-54.51%
Lamar Advertising	3,653	4,119	12.76%	44,770	44,972	0.45%
Ekta Shell Station	2,778	3,382	21.74%	36,947	40,136	8.63%
Fast Fuel	2,428	2,816	15.98%	31,600	34,574	9.41%
Gallea Golf	4,206	4,618	9.80%	63,919	62,609	-2.05%
Sharp Details	100	142	42.00%	667	1,328	99.10%
Allen Groupe	0	0		400	0	-100.00%
	14,911	20,785	39.39%	209,944	214,482	2.16%
Parking						

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Airport Parking	546,724	592,538	8.38%	6,494,802	7,000,023	7.78%
	546,724	592,538	8.38%	6,494,802	7,000,023	7.78%
Rental Car						
Avis	25,610	34,141	33.31%	511,471	555,190	8.55%
Hertz	49,357	64,208	30.09%	943,180	955,889	1.35%
Vanguard	57,251	68,837	20.24%	978,866	1,070,609	9.37%
Budget	22,386	23,596	5.41%	439,720	410,246	-6.70%
Thrifty	12,694	13,181	3.84%	257,938	277,134	7.44%
Enterprise	30,117	45,949	52.57%	515,179	588,556	14.24%
Dollar	7,514	6,764	-9.98%	152,551	157,212	3.06%
Payless	5,560	5,032	-9.50%	92,586	87,506	-5.49%
	210,489	261,708	24.33%	3,891,491	4,102,342	5.42%
Restaurant						
Wendy's	5,858	5,806	-0.89%	69,758	69,824	0.09%
201 Seafood	0	500		0	500	
Sam Snead's Tavern	10,748	11,053	2.84%	128,176	128,627	0.35%
	16,606	17,359	4.53%	197,934	198,951	0.51%
Terminal						
Tapia Cigars	384	381	-0.78%	8,841	6,687	-24.36%
Paradies	43,767	52,501	19.96%	647,156	708,906	9.54%
Piera's Salon	764	715	-6.41%	10,157	8,947	-11.91%
Sunglass Warehouse	2,350	1,937	-17.57%	40,470	34,586	-14.54%
Flip Flop Stop	1,280	1,087	-15.08%	36,265	35,183	-2.98%
Beads on the Vine	0	1,061		0	8,972	
Host	46,630	53,351	14.41%	581,652	693,140	19.17%
	95,175	111,033	16.66%	1,324,541	1,496,421	12.98%
Vending						
GA Lottery	1,718	2,013	17.17%	20,675	21,992	6.37%
Zoom	611	737	20.62%	8,076	7,896	-2.23%
Willies Shoeshine	0	0		0	0	
	2,329	2,750	18.08%	28,751	29,888	3.95%
TOTAL TENANT PAYMENTS	1,007,813	1,141,875	13.30%	13,927,004	14,893,070	6.94%