

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

October 2015

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	36,582	36,139	-1.21%	298,465	376,799	26.25%
Delta Global	49,838	35,556	-28.66%	479,855	378,455	-21.13%
Delta Global United	114,076	128,628	12.76%	981,470	1,044,984	6.47%
Jetstream	57,532	70,932	23.29%	607,195	625,872	3.08%
	258,028	271,255	5.13%	2,366,985	2,426,110	2.50%
Ground Trans						
K-Shuttle	57,332	62,852	9.63%	476,723	453,761	-4.82%
	57,332	62,852	9.63%	476,723	453,761	-4.82%
Hotel						
Quail Run Lodge	46,566	85,030	82.60%	797,860	854,557	7.11%
Fairfield Inn	166,100	189,509	14.09%	1,667,060	1,890,489	13.40%
Hyatt Place	78,870	196,466	149.10%	78,870	2,039,214	2485.54%
Hilton Garden Inn	346,626	346,060	-0.16%	3,076,521	3,424,721	11.32%
Springhill Suites	241,074	236,231	-2.01%	2,242,234	2,532,907	12.96%
Holiday Inn Express	218,588	211,582	-3.21%	2,088,887	2,307,061	10.44%
Staybridge Suites	220,455	169,791	-22.98%	2,218,498	2,309,656	4.11%
Double Tree	274,061	293,560	7.11%	2,247,379	2,817,361	25.36%
Country Inn	157,908	165,246	4.65%	1,576,136	1,698,779	7.78%
Candlewood Suites	131,214	141,204	7.61%	1,199,538	1,533,829	27.87%
Wingate Inn	172,853	194,249	12.38%	1,604,590	1,791,620	11.66%
Towneplace Suites	156,218	172,177	10.22%	1,434,573	1,579,314	10.09%
Comfort Suites	163,793	182,248	11.27%	1,541,822	1,774,751	15.11%
Hampton Inn	304,232	295,057	-3.02%	2,857,683	3,174,628	11.09%
	2,678,558	2,878,410	7.46%	24,631,651	29,728,887	20.69%
Miscellaneous						
CARma Auto Care	0	13,456		0	37,823	
Williamsburg Travel	29,922	20,579	-31.22%	211,765	255,549	20.68%
Lamar Advertising	8,878	10,795	21.59%	69,958	93,200	33.22%
Ekta Shell Station	64,782	59,638	-7.94%	609,272	628,020	3.08%
Fast Fuel	45,837	55,762	21.65%	503,683	543,754	7.96%
Gallea Golf	122,529	137,795	12.46%	1,364,072	1,393,914	2.19%
Sharp Details	0	1,550		0	2,745	
Allen Groupe	0	0		0	1,500	
	271,948	299,575	10.16%	2,758,750	2,956,505	7.17%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Parking						
Airport Parking	566,589	621,078	9.62%	4,974,535	5,377,638	8.10%
	566,589	621,078	9.62%	4,974,535	5,377,638	8.10%
Rental Car						
Avis	488,534	545,401	11.64%	4,946,459	4,824,991	-2.46%
Hertz	1,042,800	1,033,078	-0.93%	9,205,102	8,863,812	-3.71%
Vanguard	921,267	966,241	4.88%	6,836,261	9,079,384	32.81%
Budget	545,093	460,406	-15.54%	5,096,509	4,171,930	-18.14%
Thrifty	254,944	220,850	-13.37%	2,765,619	2,539,747	-8.17%
Enterprise	483,489	516,903	6.91%	4,506,700	4,823,357	7.03%
Dollar	173,846	144,771	-16.72%	1,546,818	1,443,336	-6.69%
Payless	57,062	104,769	83.61%	201,561	863,763	328.54%
	3,967,035	3,992,419	0.64%	35,105,029	36,610,320	4.29%
Restaurant						
Wendy's	112,828	120,010	6.37%	1,131,904	1,188,820	5.03%
Sam Snead's Tavern	241,756	246,564	1.99%	2,194,370	2,610,771	18.98%
	354,584	366,574	3.38%	3,326,274	3,799,591	14.23%
Terminal						
Flyby Vintage	0	0		6,049	0	-100.00%
Tapia Cigars	8,297	6,872	-17.17%	21,531	60,908	182.89%
Paradies	375,697	403,973	7.53%	3,334,157	3,664,666	9.91%
Piera's Salon	8,375	8,171	-2.44%	78,770	85,425	8.45%
Sunglass Warehouse	35,445	33,794	-4.66%	413,163	366,552	-11.28%
Flip Flop Stop	25,562	31,842	24.57%	308,631	336,474	9.02%
Host	451,763	503,714	11.50%	4,244,661	4,601,448	8.41%
	905,139	988,366	9.19%	8,406,962	9,115,473	8.43%
Vending						
GA Lottery	33,323	31,143	-6.54%	233,658	290,870	24.49%
Zoom	9,663	10,386	7.48%	93,649	98,539	5.22%
Amusement Services	0	0		5,997	0	-100.00%
Willies Shoeshine	1,437	1,313	-8.63%	10,858	10,203	-6.03%
	44,423	42,842	-3.56%	344,162	399,612	16.11%
TOTAL GROSS RECEIPTS	9,103,636	9,523,371	4.61%	82,391,071	90,867,897	10.29%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

October 2015

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Ground Handling						
GAT	1,097	1,084	-1.19%	8,954	11,302	26.22%
Delta Global	1,495	1,067	-28.63%	14,395	11,355	-21.12%
Delta Global United	3,422	3,859	12.77%	29,443	31,351	6.48%
Jetstream	1,726	2,128	23.29%	18,215	18,777	3.09%
	7,740	8,138	5.14%	71,007	72,785	2.50%
Ground Trans						
K-Shuttle	2,560	2,382	-6.95%	18,384	16,356	-11.03%
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Hotel						
Quail Run Lodge	4,242	4,166	-1.79%	41,054	41,873	1.99%
Fairfield Inn	8,139	9,286	14.09%	81,686	92,635	13.40%
Hyatt Place	3,865	9,627	149.08%	3,865	99,921	2485.28%
Hilton Garden Inn	14,558	14,535	-0.16%	115,869	143,839	24.14%
Springhill Suites	11,813	11,575	-2.01%	109,882	123,881	12.74%
Holiday Inn Express	10,711	10,368	-3.20%	102,355	113,047	10.45%
Staybridge Suites	10,802	8,320	-22.98%	108,707	113,174	4.11%
Double Tree	13,429	14,384	7.11%	110,121	138,052	25.36%
Country Inn	7,737	8,097	4.65%	77,230	83,234	7.77%
Candlewood Suites	6,430	6,919	7.60%	58,778	75,158	27.87%
Wingate Inn	8,470	9,518	12.37%	78,626	87,792	11.66%
Towneplace Suites	7,655	8,437	10.22%	70,295	77,386	10.09%
Comfort Suites	8,026	8,930	11.26%	75,549	86,962	15.11%
Hampton Inn	14,907	14,458	-3.01%	140,027	155,557	11.09%
	130,784	138,620	5.99%	1,174,044	1,432,511	22.02%
Miscellaneous						
CARma Auto Care	0	500		0	2,000	
Williamsburg Travel	2,992	2,058	-31.22%	21,176	25,556	20.68%
Lamar Advertising	3,587	4,266	18.93%	30,043	37,464	24.70%
Ekta Shell Station	3,174	2,922	-7.94%	30,046	31,332	4.28%
Fast Fuel	2,246	2,732	21.64%	24,680	26,645	7.96%
Gallea Golf	4,842	5,434	12.23%	54,269	55,259	1.82%
Sharp Details	0	100		0	400	
Allen Groupe	0	0		0	400	
	16,841	18,012	6.95%	160,214	179,056	11.76%
Parking						
Airport Parking	566,589	621,078	9.62%	4,974,535	5,377,638	8.10%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	566,589	621,078	9.62%	4,974,535	5,377,638	8.10%
Rental Car						
Avis	45,189	50,450	11.64%	457,548	443,312	-3.11%
Hertz	96,459	95,560	-0.93%	851,472	819,902	-3.71%
Vanguard	85,217	89,377	4.88%	632,353	839,844	32.81%
Budget	50,421	42,588	-15.54%	471,426	382,906	-18.78%
Thrifty	23,582	20,429	-13.37%	256,119	228,338	-10.85%
Enterprise	44,723	47,813	6.91%	416,872	446,161	7.03%
Dollar	16,081	13,391	-16.73%	143,081	133,508	-6.69%
Payless	5,278	9,691	83.61%	18,644	79,897	328.54%
	366,950	369,299	0.64%	3,247,515	3,373,868	3.89%
Restaurant						
Wendy's	5,529	5,880	6.35%	51,433	58,252	13.26%
Sam Snead's Tavern	10,033	10,232	1.98%	91,067	107,463	18.00%
	15,562	16,112	3.53%	142,500	165,715	16.29%
Terminal						
Flyby Vintage	0	0		605	0	-100.00%
Tapia Cigars	830	783	-5.66%	2,153	8,001	271.62%
Paradies	56,355	60,596	7.53%	500,125	549,699	9.91%
Piera's Salon	838	817	-2.51%	7,876	8,542	8.46%
Sunglass Warehouse	3,545	3,379	-4.68%	41,316	36,654	-11.28%
Flip Flop Stop	2,556	3,184	24.57%	30,862	33,648	9.03%
Host	47,152	52,971	12.34%	436,445	478,702	9.68%
	111,276	121,730	9.39%	1,019,382	1,115,246	9.40%
Vending						
GA Lottery	1,999	1,869	-6.50%	14,021	17,452	24.47%
Zoom	676	727	7.54%	6,555	6,898	5.23%
Amusement Services	0	0		2,399	0	-100.00%
Willies Shoeshine	0	1		0	2	
	2,675	2,597	-2.92%	22,975	24,352	5.99%
TOTAL TENANT PAYMENTS	1,220,977	1,297,968	6.31%	10,830,556	11,757,527	8.56%